



ALTERNATIVE THINKING ABOUT INVESTMENTS



**#ATWWY: 10 Potential Surprises for 2017** 

An Update for #SIC2017

May 25, 2017

#### A Definition, A Disclaimer & A Qualifier

**Definition:** A Surprise is a Variant Perception (an idea that is materially different from Consensus) that I believe has a better than 50% chance of occurring in the current year.

**Disclaimer**: I have intentionally not read any of the other lists of 2017 Surprises (most importantly Byron's), so any similarity between the Surprises in this presentation and any of those prognostications is coincidental or evidence (if they match Byron's list) that there was some channeling actually going on...

**Qualifier:** There is much wisdom about the folly of prediction (some on next page) and it would probably have been wise to decline the original request to produce this List... That said, the process of thinking about Variant Perceptions and Alternative Scenarios is valuable to our investment process and it was actually kind of fun to spend some extra time thinking outside the box (or even better, thinking like there was no box...).



#### **Words of Wisdom**

"Making predictions is hard, especially about the future..."

#### Yogi Berra

"The financial markets generally are unpredictable. So that one has to have different scenarios... The idea that you can actually predict what's going to happen contradicts my way of looking at the market."

#### **George Soros**

"Those who have knowledge, don't predict. Those who predict, don't have knowledge."

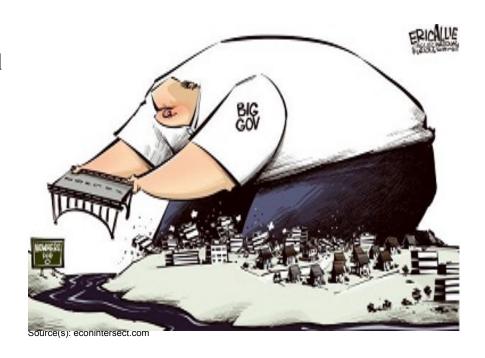
#### Lao Tzu



#### Surprise #1

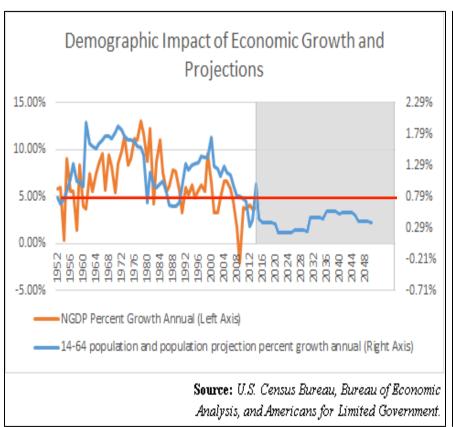
#### **Demographics Is Destiny**

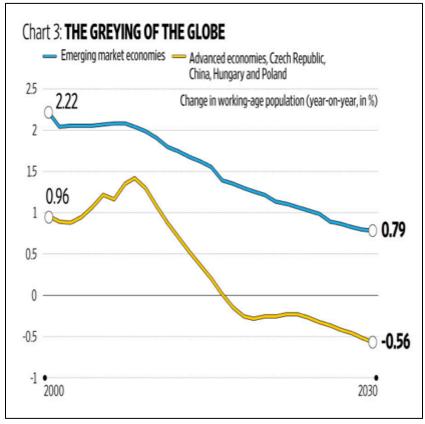
Massive Central Bank Monetary stimulus programs around the world have been unable to spur higher global economic growth as the rising costs of aging populations weigh on the Developed Markets, so governments follow Japan's lead and shift toward Fiscal stimulus measures. Given the negative multiplier effect of Government spending (crowding out), these programs fail to spur growth & inflation and global interest rates resume their downward trend.





#### **Working Age Population Growth Predicts Nominal GDP**

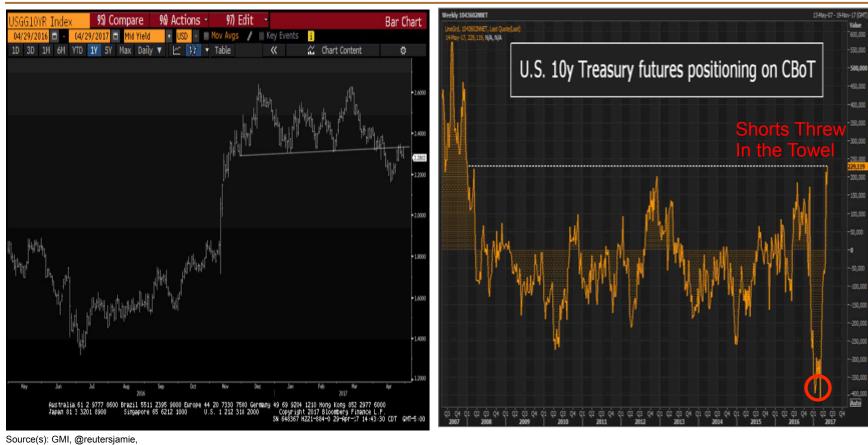




Source(s): netrightdaily.com, livemint.com



### 2.3% Was Magic # for 10-Yr, Spec Shorts Were Off Chart



### Reflation "Hope" Jump in Rates Completely Reversed

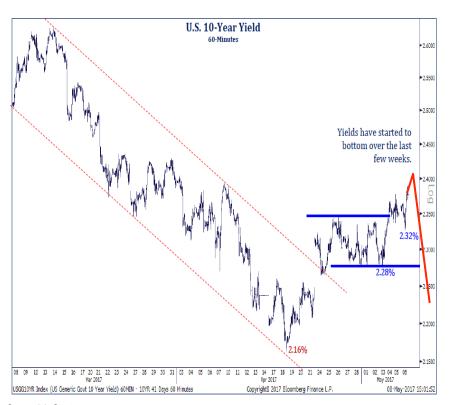


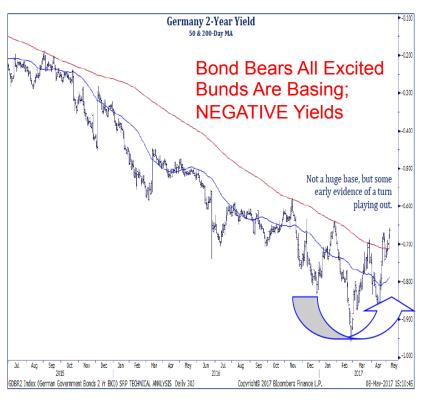


### Bond Bears Calling Bottom, Week Later Different Story...

#### YIELDS TRYING TO CARVE OUT A LOW

#### GERMAN 2-YEAR YIELD AT MULTI-MONTH HIGH





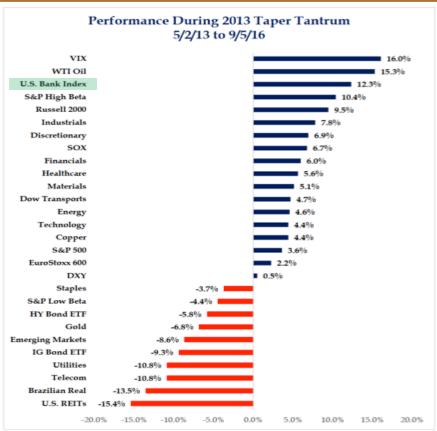


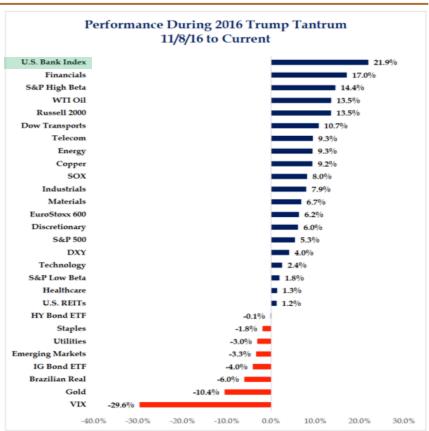
#### "Chart of Truth" Keeps U.S. Rate Move in Perspective





### Financials Always Benefit From Belief In Rising Rates





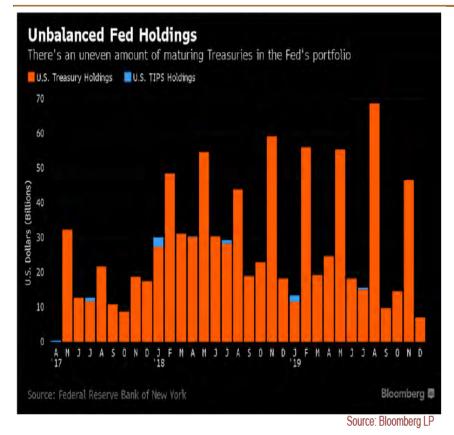


#### Did U.S. Banks Run Too Far, Too Fast? Any Real Change?





#### Fed Can't Unwind B/S w/o Impacting Rates, Bad for SPX

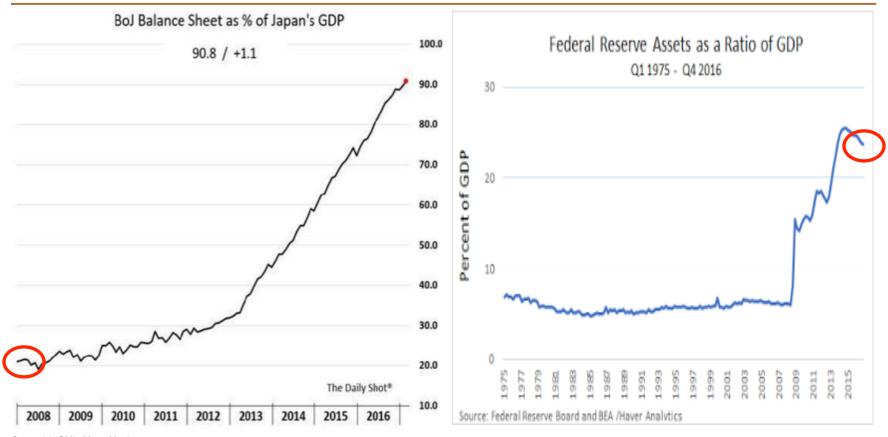




Source(s): TIS Group, @dlacalle\_IA



### You Can't Know Future? Japan Leads U.S. By 11 Years



Source(s): GMI, MacroMania.com



## Long Bonds > SPX & XLF Since March 1st Wake-up Call



Source(s). BigCriants.com

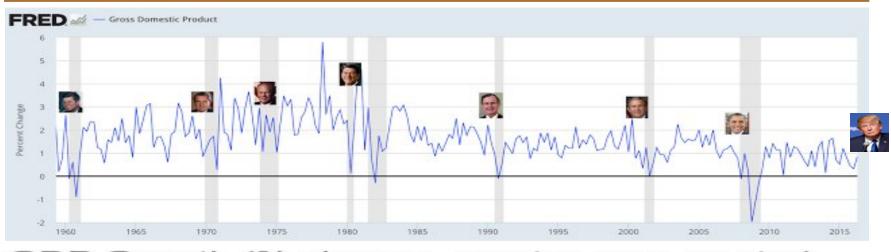
### **Surprise #2** Gravity Rules, The Economic Cycle Lives

QEeen Janet Yellen has maintained interest rates at crisis-level lows throughout the current economic cycle, yet U.S. GDP growth has continued to disappoint (and confound Fed forecasters). With the current shift toward a tighter Fed Monetary Policy stance, growth in commercial bank credit & the monetary base has slowed to zero (from an avg of 7% over past 60 years) which portends a rapid deceleration in growth in 2017 resulting in a Recession (right on schedule for our #2000Redux theme).





#### Fresh Faces in White House Met by Recession in 1st Year



GDP Growth (% change, quarter over quarter)

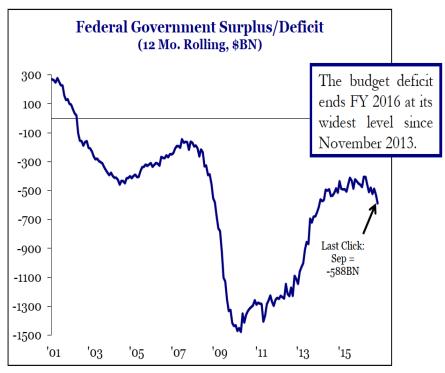


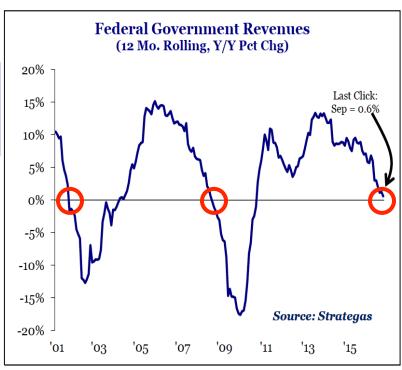
Source(s): @HumbleStuden, USNews.comt



#### Whoever Won Election Likely Faced with '17 Recession

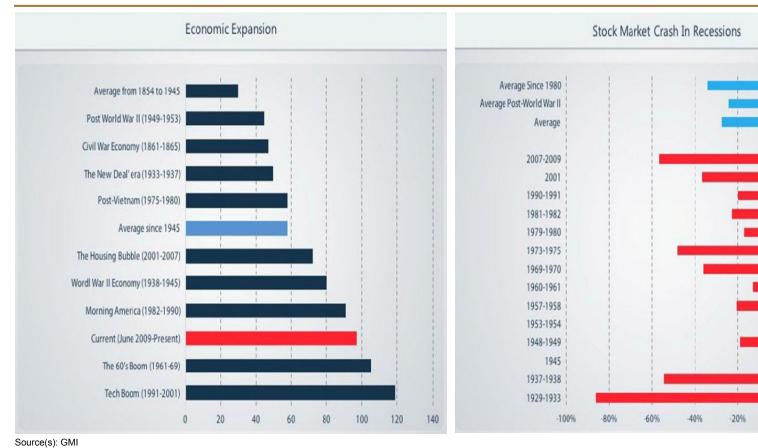
# BUDGET DEFICIT WIDENS TO END FY 2016 AS TAX REVENUE GROWTH CONTINUES TO DECELERATE







#### 3<sup>rd</sup> Longest Expansion Ever, When Turns, Will Be Ugly



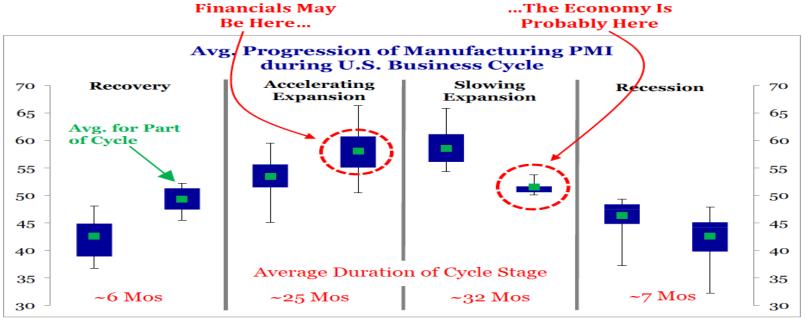


20%

#### U.S. Economy In Late Stage of Biz Cycle, Recession Near

#### Where Are We In the Cycle?

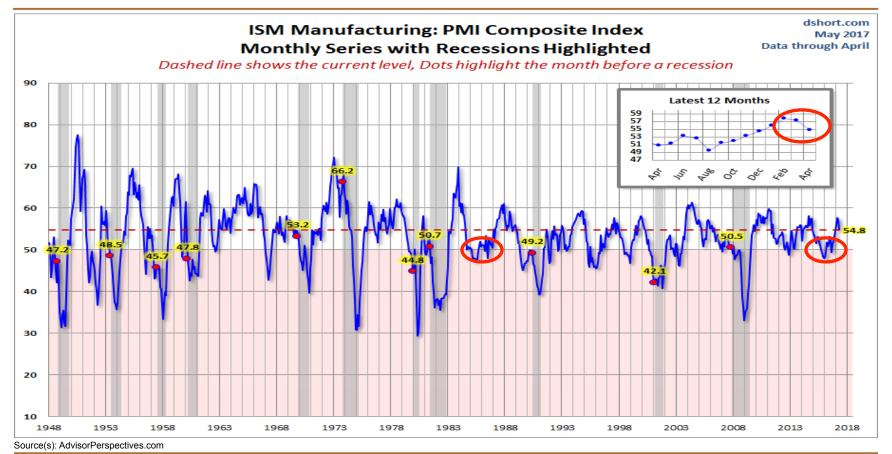
Economy is Flashing Some Late-Cycle Signals; Financials Evidencing Some Recovery Phase Attributes



\*End periods include transition quarters.



## **US Manufacturing WAS In Contraction, Mid-Cycle Slump?**



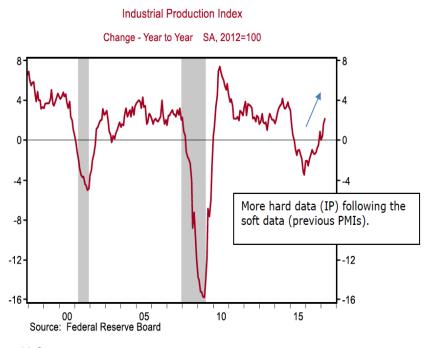


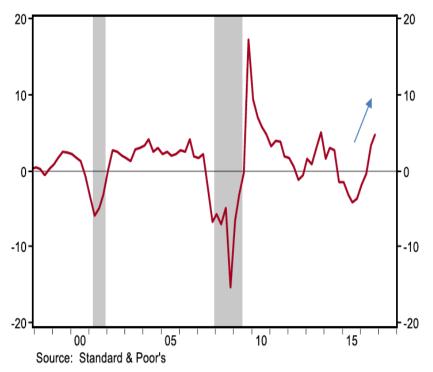
### But, Possible U.S. Had Rolling Recession in 2015/16?

# U.S. INDUSTRIAL PRODUCTION RISING, WHICH FITS WITH IMPROVING EARNINGS

S&P 500 Composite: Operating Earnings per share

Change - Year to Year \$/share



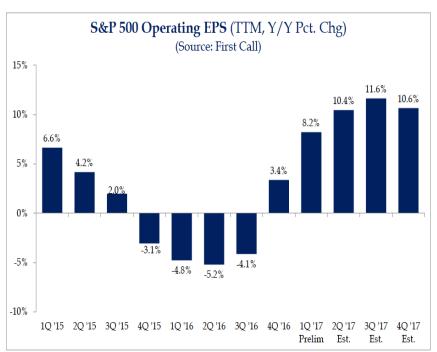


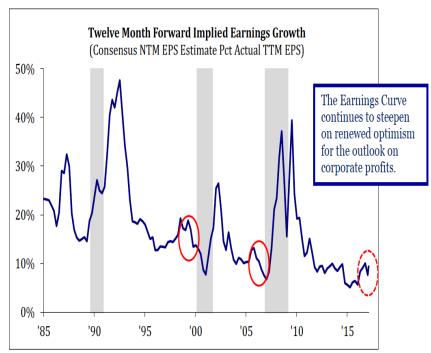


#### Street Declares End of EPS Recession, Head Fake Risk

#### AN UNDERREPORTED STORY: THE END OF THE EARNINGS RECESSION

#### EARNINGS CURVE TURNING UP; IMPORTANT TO WATCH GOING FORWARD







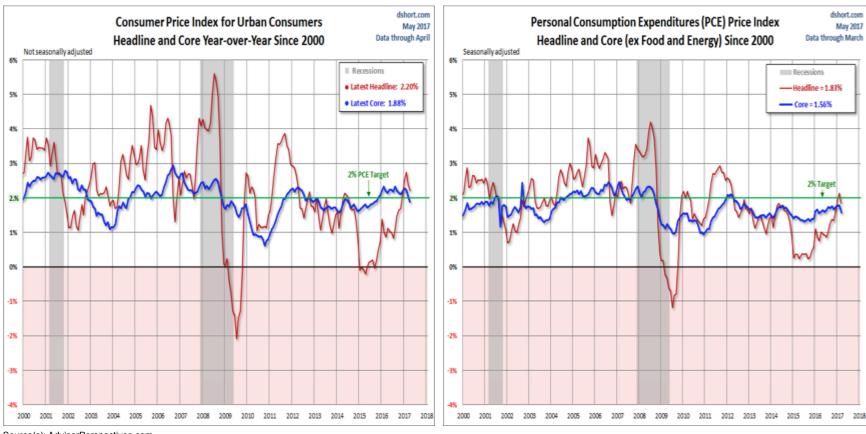
### Oil Recovery Led to Rising IP, Led to Rising CPI & ISM







## Inflation Turns Back Down As Oil Recovery Impact Fades

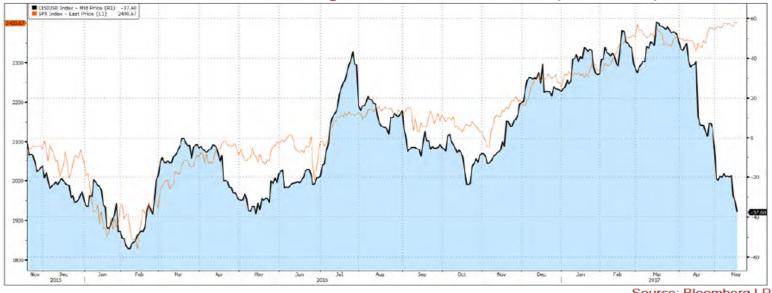






#### Huge Alligator Jaws Opened Up Between CESI & SPX...





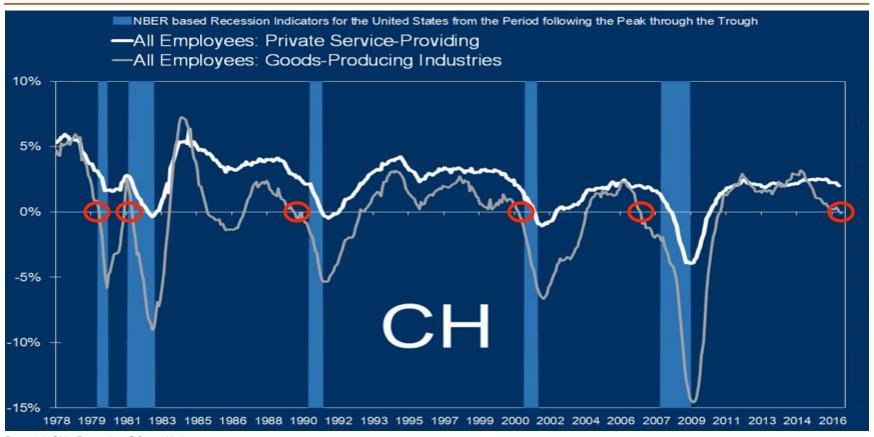
Source: Bloomberg LP

All this is happening as the U.S. is experiencing one of the biggest crashes in economic macro data in years. Citi's measure of this is based on actual results that are stronger or weaker than expectations. It appears economic expectations are consistently more rosy than reality. It looks like the USD also needs some time to catch up with the U.S. economic reality.

Source(s): TIS Group



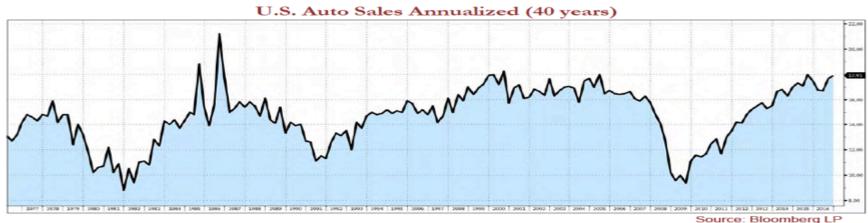
#### **Employment Leads Profits Decline; Signals Recessions**



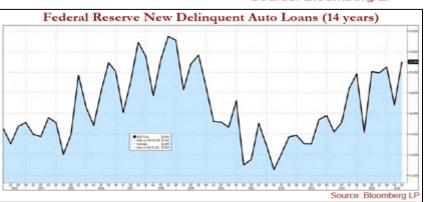




#### **Auto Sector Huge Component of ISM, Sub-Prime Redux?**







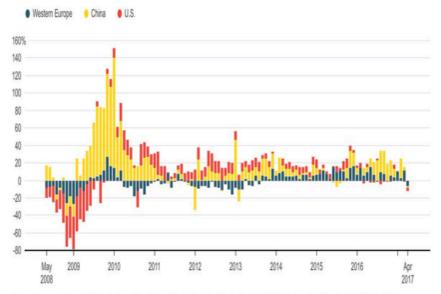
Source(s): TIS Group



#### First Broad Decline In Car Sales Since GFC, Gets Worse?

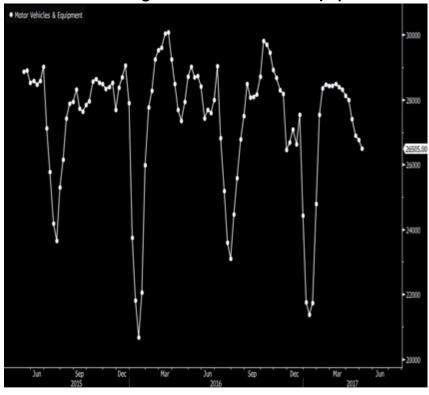
#### Triple Threat

April is the first occasion since January 2009 when the world's three big car markets have all been contracting



Sources: European Automobile Manufacturers' Association, China Automotive Information Net, WARD's Automotive, Bloomberg, Gadfly calculations

#### Rail Loadings: Motor Vehicles & Equipment

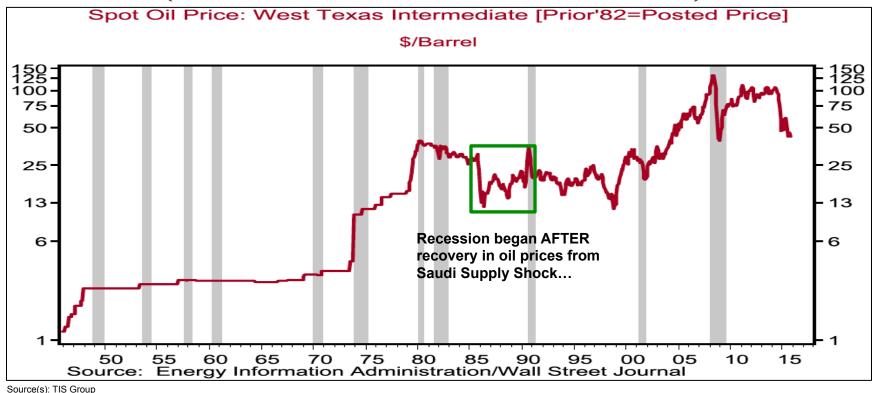


Source(s): @JesseFelder, @convertbond



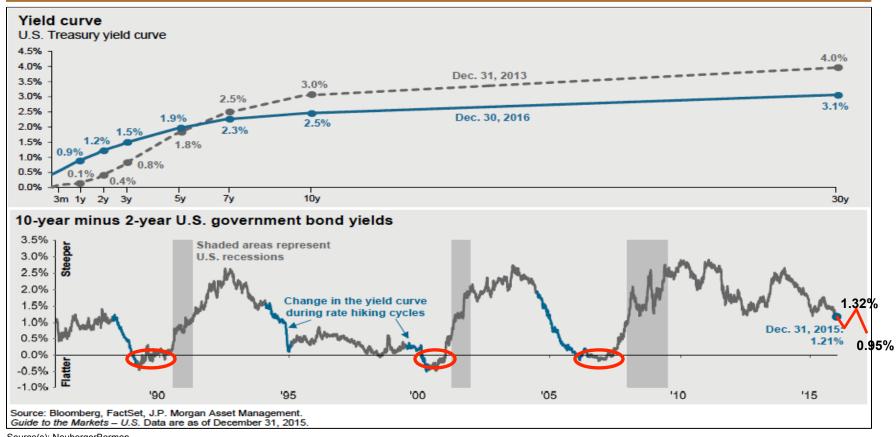
#### Spoiler #1 to Recession Surprise is Oil Prices Being Low

# FALLING OIL PRICES DON'T LEAD TO A U.S. RECESSION (IT'S RISING OIL PRICES THAT DO THIS).





#### Spoiler #2 to Recession Surprise is Lack of Inverted YC



Source(s): NeubergerBerman



After shocking the world last January by adopting NIRP, BOJ Governor Kuroda sees the error of his ways and fully commits to his Yield Curve Control Program, resulting in a steeper yield curve and greater stability in Japanese capital markets. The Yen continues to weaken (with USDJPY approaching 130) corporate profits surge to new record highs and Japanese equities rally hard (particularly the Mega-Banks). The Nikkei finishes the year at 22,000.





### Abenomics: Make Yen Fall, GDP, Wages & Stocks Rise

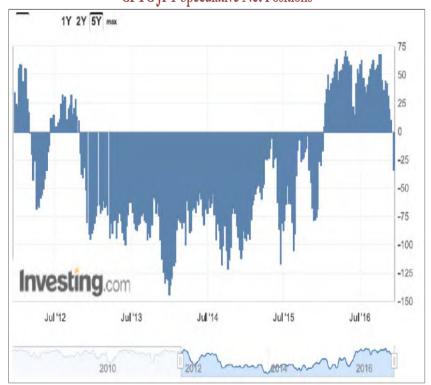


Source: FactSet, J.P. Morgan Asset Management; (Top and bottom left) Japanese Cabinet Office; (Right) Nikkei. Guide to the Markets – U.S. Data are as of December 31, 2016. Source(s): JPMorgan



## Problem Was Kuroda-San's NIRP Mistake, Yen Surged







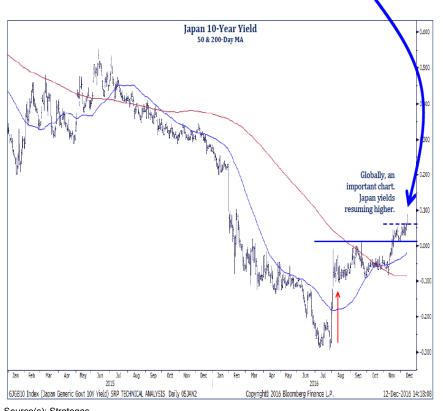


Source: http://www.investing.com/economic-calendar/cftc-jpy-speculative-positions-1614

Source(s): TIS Group

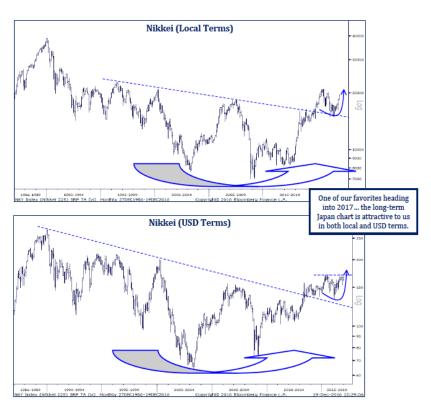


### Reversing JGB's Back To Positive Triggered Equity Rally



JGB YIELDS RESUMING HIGHER, DESPITE BoJ TARGET

#### **BULLISH CHARTS**

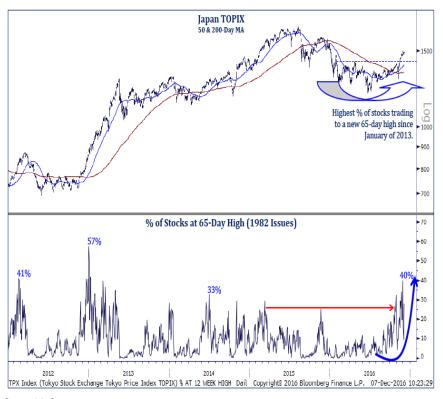


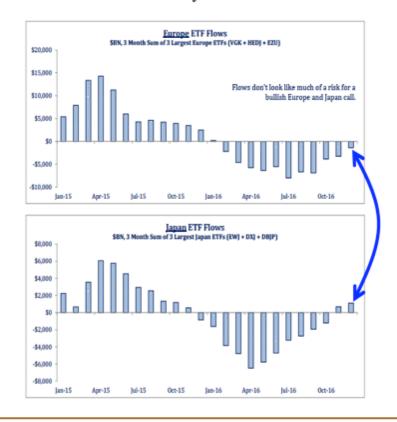


## Local Buyers Create Momentum, Foreigners Still Waiting

#### JAPAN HAS ALSO TURNED, INTERNAL MOMENTUM REACCELERATING

#### FLOWS STILL SUGGEST EUROPE & JAPAN REMAIN CONTRARIAN IDEAS







#### Only Way Out: USDJPY Must Go Much Higher Over Time



I think \$/JPY goes much, much higher over time.

Source(s): GMI



# Japan Equities Crushed SPX 2H16, Have Lagged in 2017





#### Surprise #4

#### When OPEC Freezes Over...

After the ceremonial show of OPEC unity in November, where members agreed to production cuts to attempt to firm up oil prices, it turns out that members of Cartels actually cheat and excess supply continues to dog the oil market. In hindsight it becomes clear that the agreed upon "cuts" were merely normal seasonal production declines and 2017 brings a chorus of "you cut first, no you cut first..." Global crude inventories remain stubbornly high and prices fall back toward the bottom of the New Normal \$40 to \$60 range before bouncing back to end the year at \$60.

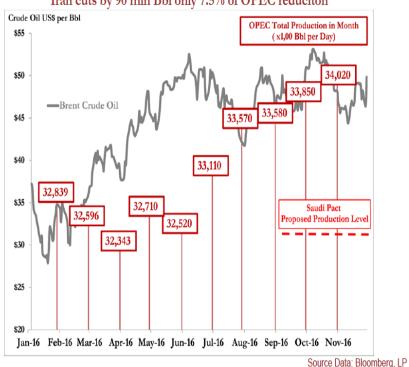


Source(s): BusinessandMedia.org



# **OPEC "Agreed" To Relatively Meaningful Production Cuts**

OPEC Agreement on Saudi Initiative To Cut Production by 1.2 million Bbl per Day Saudi's absorb 40% of cut with 486 mln Bbl reduction Iran cuts by 90 mln Bbl only 7.5% of OPEC reduciton





Source(s): TIS Group, PeakOilBarrel.com



# Is "Cut" Just Seasonality? Saudi Production Creeping Up

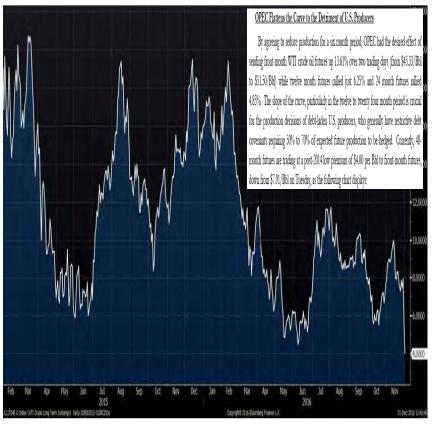




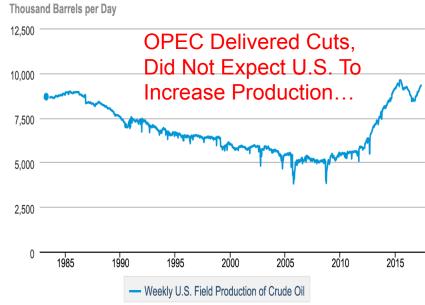
Source(s): PeakOilBarrell.com



#### Was It About Cuts...OPEC Tries To Smack Levered Shale



#### Weekly U.S. Field Production of Crude Oil



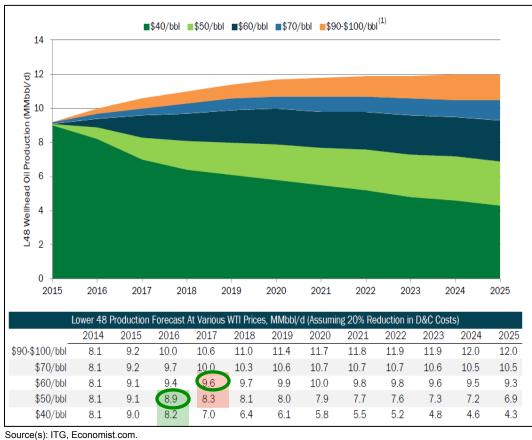


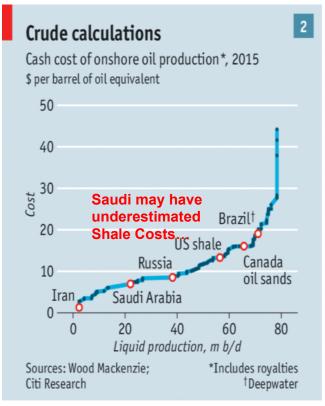
Source: U.S. Energy Information Administration

Source(s): TIS Group, EIA



# As Hedges Roll Off, Production Will Rise w/ Higher Prices

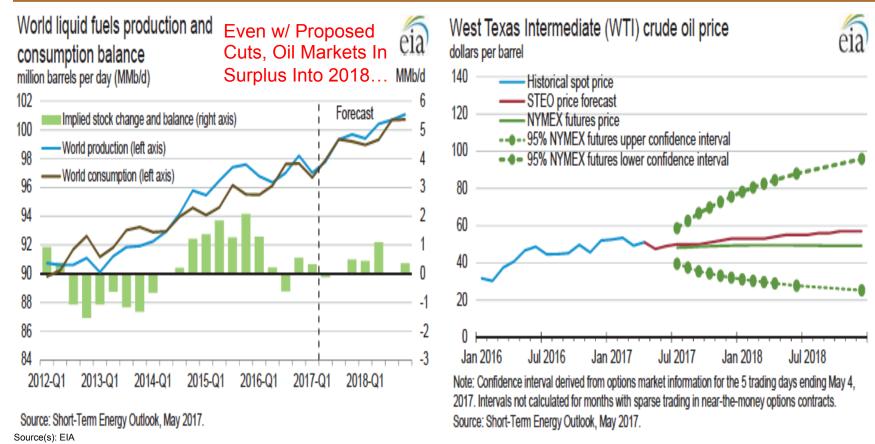




Economist.com

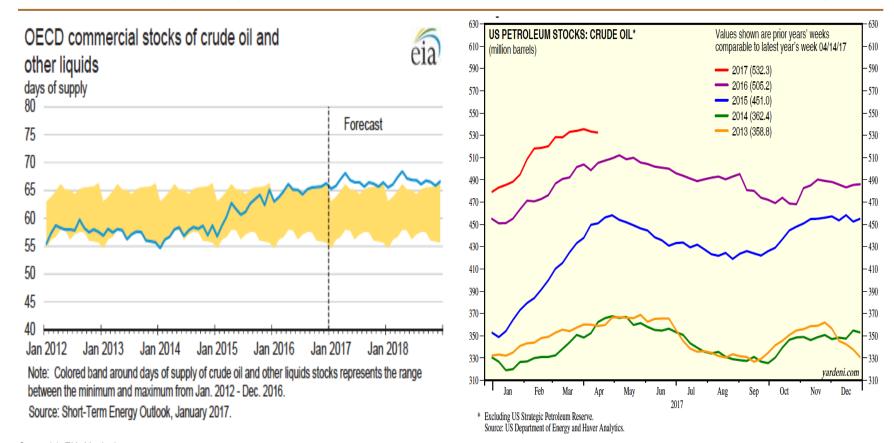


#### Even w/ Cuts EIA Forecast Balanced Market, Stable Prices





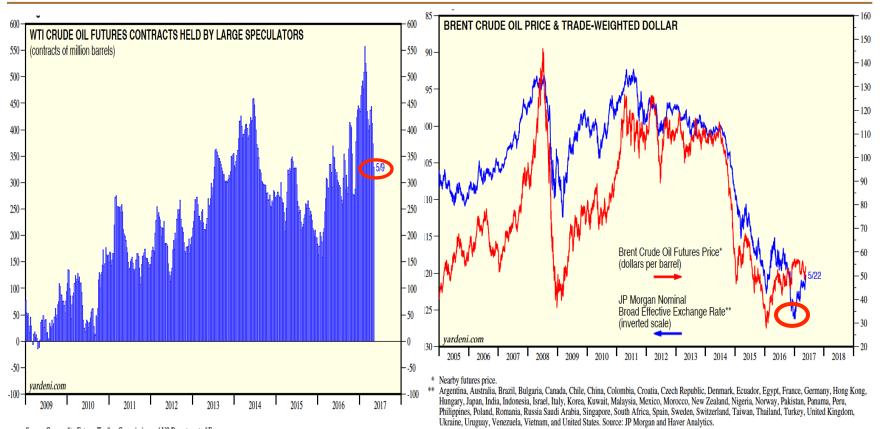
#### Stubbornly High Stocks May Keep Prices Lower Longer

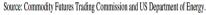


Source(s): EIA, Yardeni.com



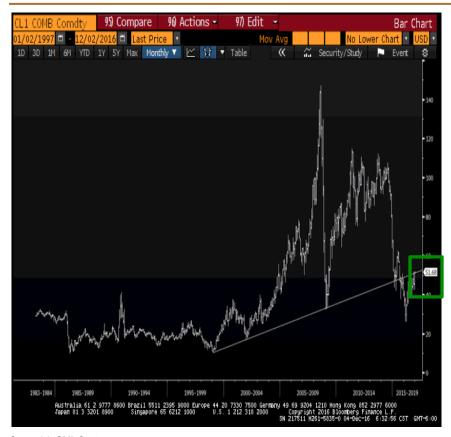
## Oil Longs Were > 2014 Danger Zone, Dollar Said Oil to \$30







## Oil Has Been Locked In \$40 to \$60 Range As Expected



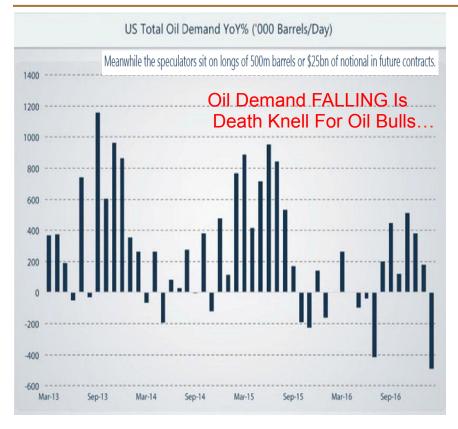
HARD WORK...

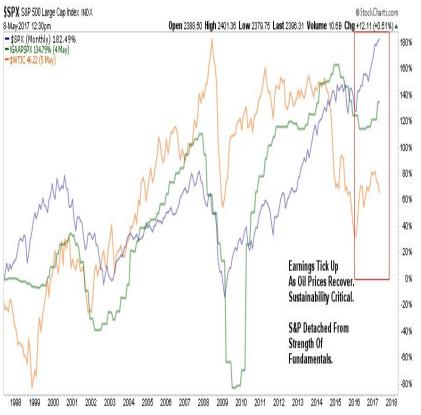


Source(s): GMI, Strategas



#### As Goes Oil Prices, So Goes S&P 500 EPS and \$SPX...





Source(s): GMI, @lanceroberts



#### **Surprise #5**

#### Saldi, Saldi, Saldi.

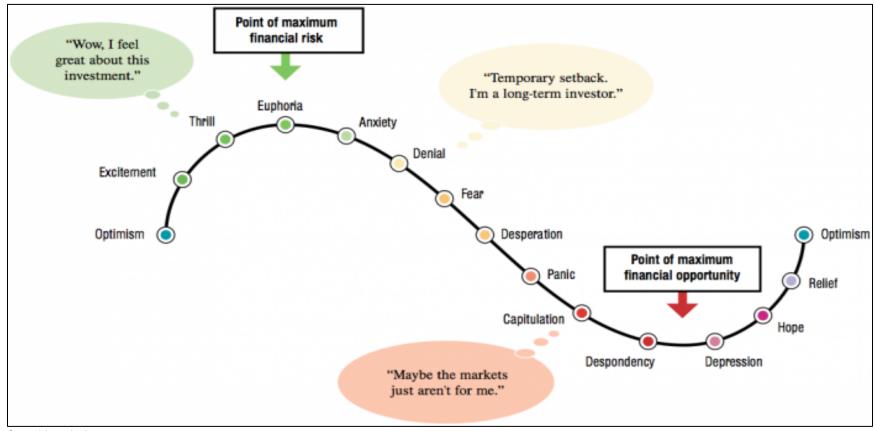
After a bruising environment for **European Financial stocks in 2016,** culminating in the failure of the Italian Referendum in December, summer clearance prices come early and the Risk/Reward becomes compellingly attractive. Contrary to the negative headlines, Euro Banks have recapitalized their balance sheets, NPLs have peaked and the Euro Macro backdrop is improving. We often say that Investing is the only business we know where when things go on sale, everyone runs out of the store, so resist the urge to run and buy what's on sale.



Source(s):



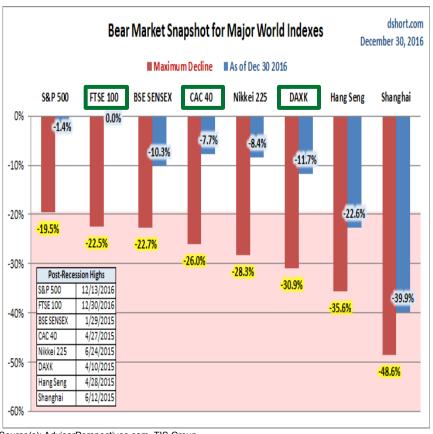
## Opportunity Lies in Despair, Despondency & Depression



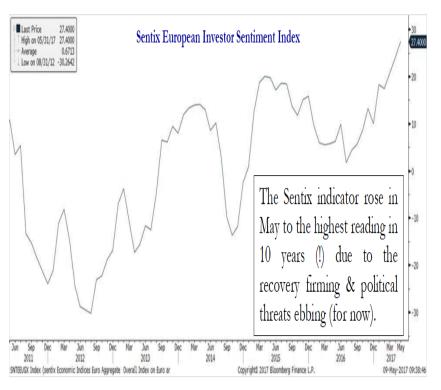
Source(s): stocktwits.com



#### **Shopping Where Equities On Sale, Hope Trade in Europe**



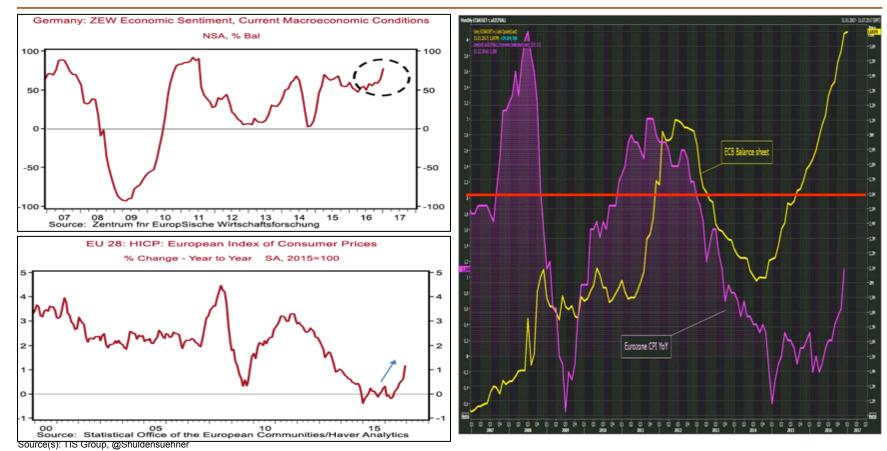
#### ANIMAL SPIRITS EMERGING IN EUROPE



Source(s): AdvisorPerspectives.com, TIS Group



# EU Inflation Finally Improving, Following ECB B/S Higher

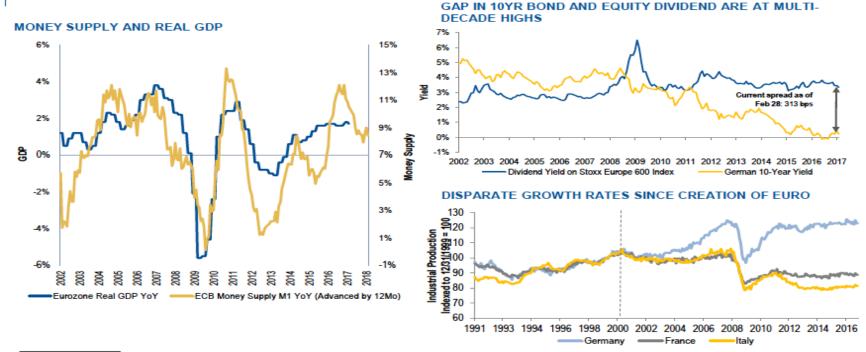




## Europe Valuations Better vs. US, Political Risks Were Real

#### Europe – Monetary Stimulus Ebbing and Political Headwinds Increasing

Attractive valuations offset by earnings growth challenges



Sources: Thomson Reuters, Bloomberg, European Central Bank, FactSet. GDP and Money Supply data as of Feb. 2017. German 10-Yr Yield and Dividend Yield on Stoxx Europe 600 Index as of Feb. 2017. Growth rate data as of Oct. 2016.

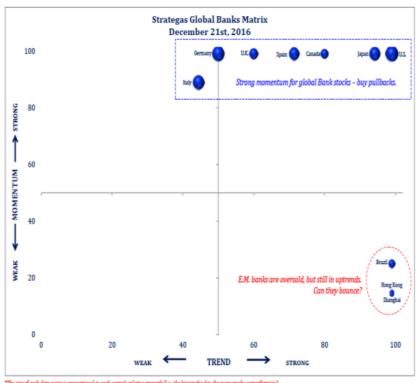
Source(s): NeubergerBerman

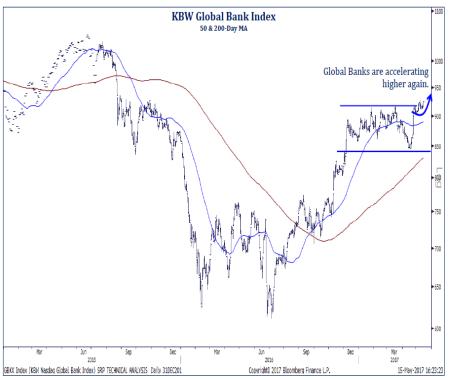


#### Banks Look Attractive Globally, Particularly So In Europe

#### GLOBAL BANKS REMAIN STRONG ACROSS THE BOARD

#### GLOBAL BANK INDEX BREAKING OUT



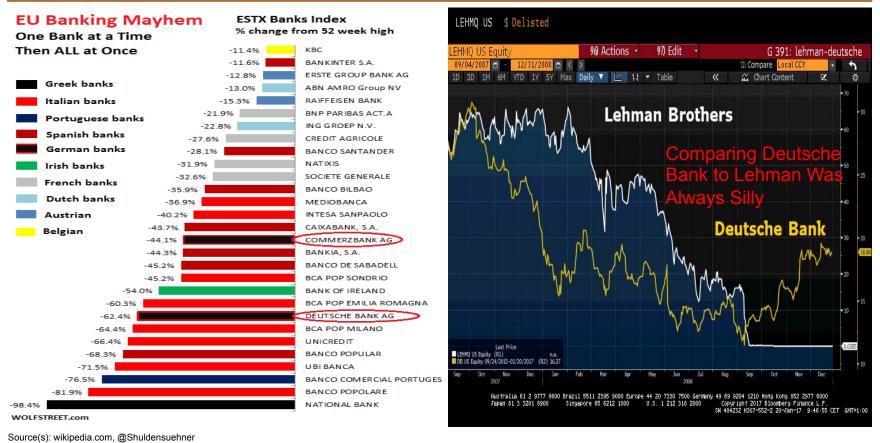


"The size of each data point is proportional to each sector's relative strength (i.e., the bigger the dat, the more stacks outperforming).

Source(s): Strategas



#### **#TBTF: Some Banks Are More Important Than Others**





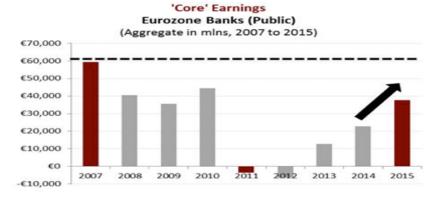
#### Was Italian Banking System Mother of Economic Threats?

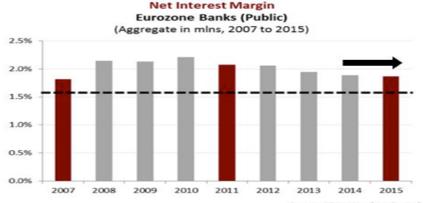


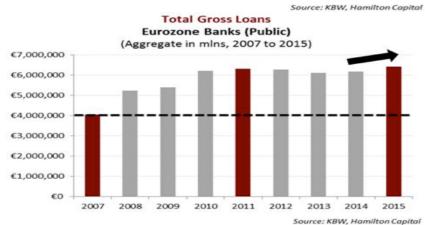
Source(s): DB Resaearch, Bigcharts.com

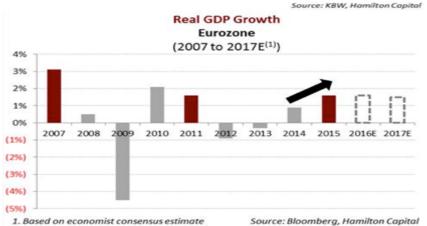


## **Euro Banks as Group Doing Better Than Press Clippings**









Source(s): HamiltonCapitalPartners.com

# Europe & Euro Banks (Assist to Euro) Beat SPX in 2017





## Surprise #6 One Belt, One Road, Multiple Bull Markets

China has embarked on a historic infrastructure program, the One Belt, One Road (OBOR) project that will recreate much of the ancient Silk Road trade routes all across Europe, Africa & S.E. Asia. This massive undertaking will trigger Bull Markets in stock markets all across the region, as well as in industrial commodities needed to complete these enormous construction projects. As Chinese cyclical companies trade at substantial discounts to consumer companies, there are particularly attractive investment opportunities in these sectors.



Source(s): DaveSim.com



#### This In An Infrastructure Build... Buy EM & Commodities

#### Silk Road Economic Belt and Maritime Silk Road

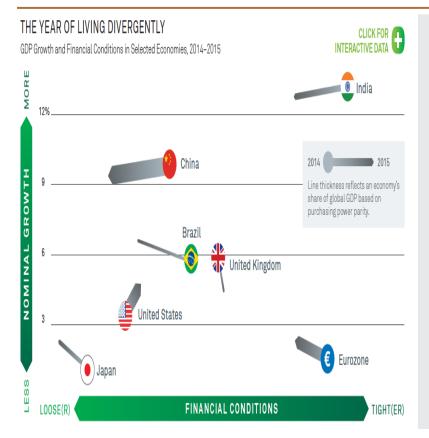


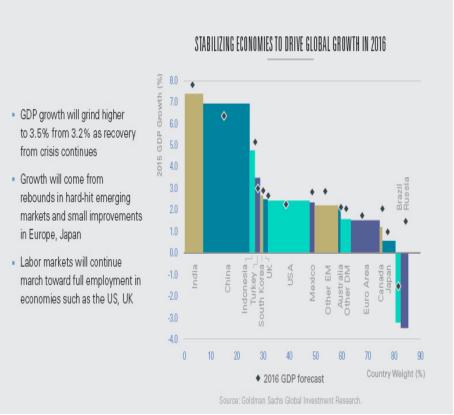
Source: SHSS/Xinhua

Source(s): TIS Group



# China/India Have Material Growth Advantage Over ROW



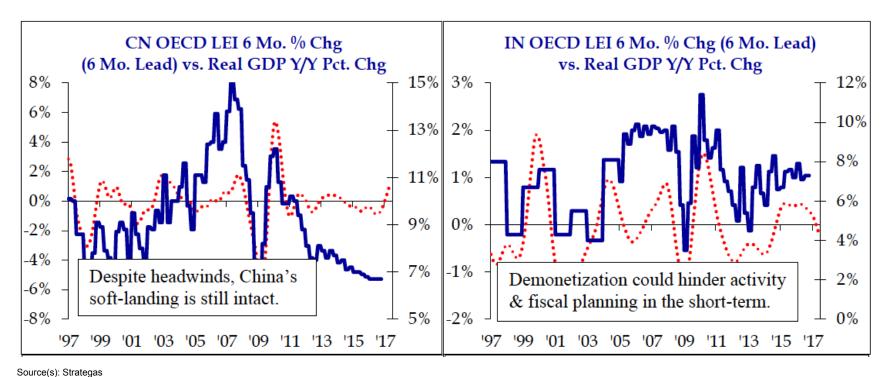


Source(s): Blackrock



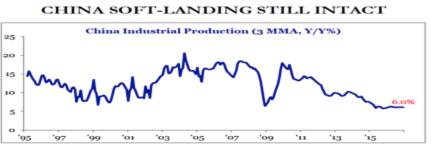
#### Contrary to Media Hype, China LEI Are Rapidly Improving

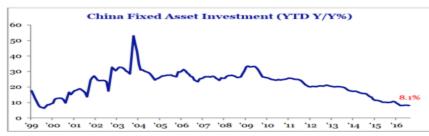
#### DESPITE HEADWINDS, MOST EM LEIS ARE SIGNALING GROWTH IN THE NEAR TERM





# China Bears Confused By Resilience of China Economy







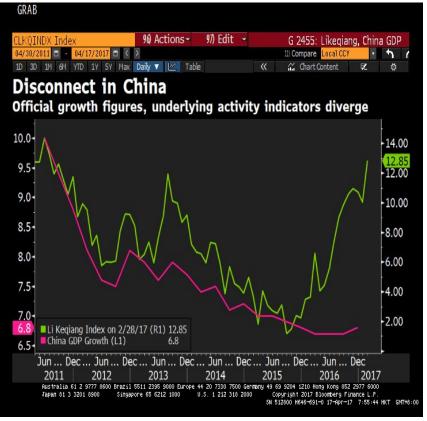






## China Economic Activity Surprising To The Upside...

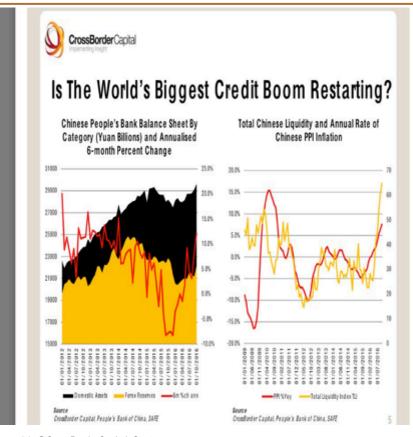




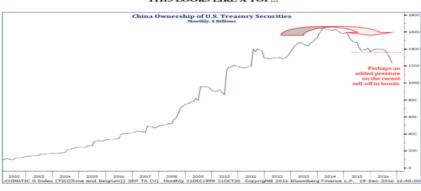
Source(s): @davidingles



## While Western Investors Debate Imminent Banking Crisis







Source(s): @CrossBorderCapital, Strategas



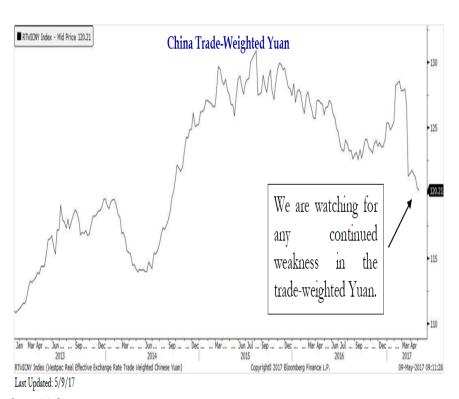
#### Lots of Talk About RMB Deval, Still See Little Vol in 2017



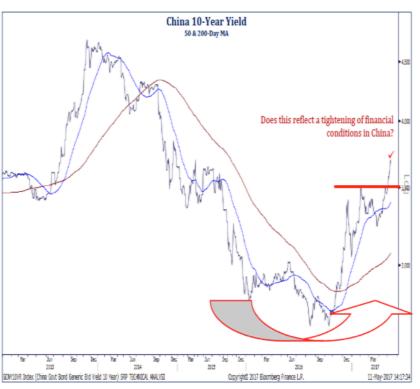


#### China Risk Is PBoC Actually Tightening Credit Conditions

#### CHINA TIGHTENING SHOWING UP IN FINANCIAL MARKETS



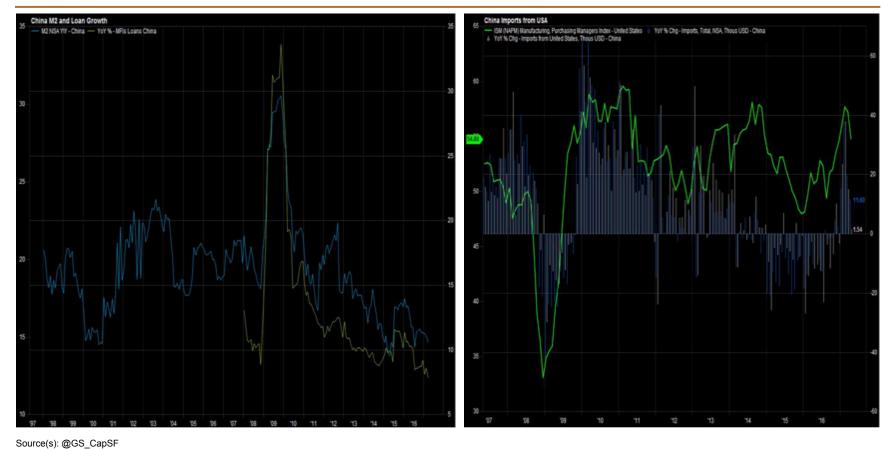
#### ONE RISK...



Source(s): Strategas



## China Loan Growth & Imports Slowing = Lower U.S. ISM

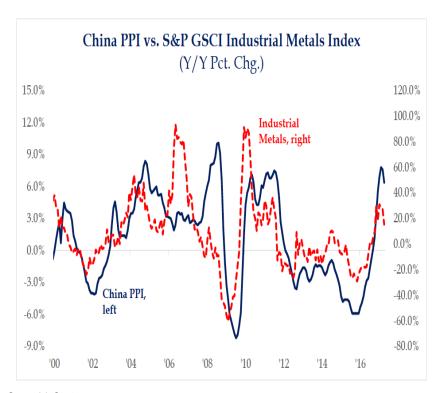


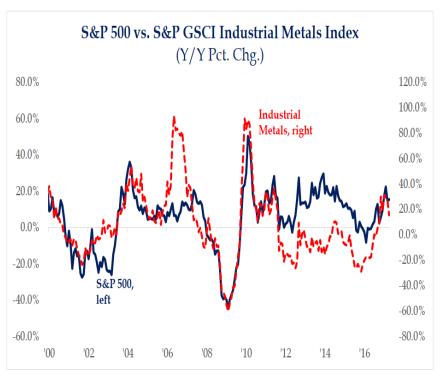


#### China Credit Impulse Fades, PPI Falls, Metals Fall, SPX?

#### CHINA PPI & INDUSTRIAL METALS ROLLING OVER...

#### ...MAY CAUSE THE MARKET TO PAUSE HERE

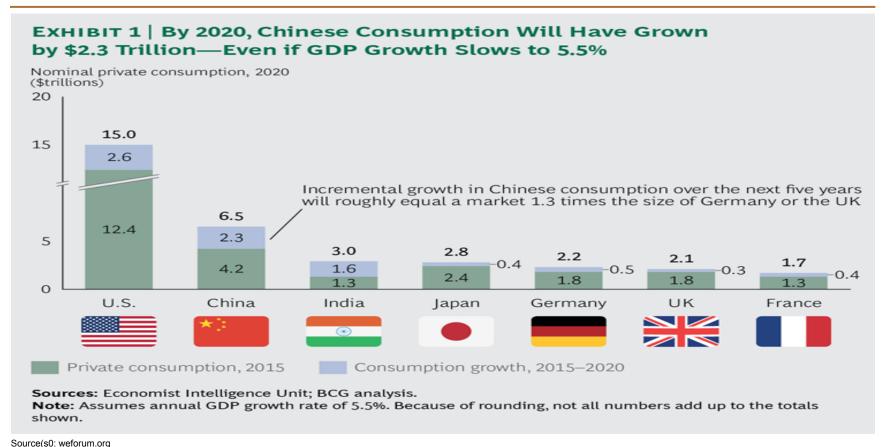




Source(s): Strategas



#### Hard to Overstate Impact of Rise in China Consumption



Source(so. welorum.org



## We Continue to Like China Consumer/Technology Story



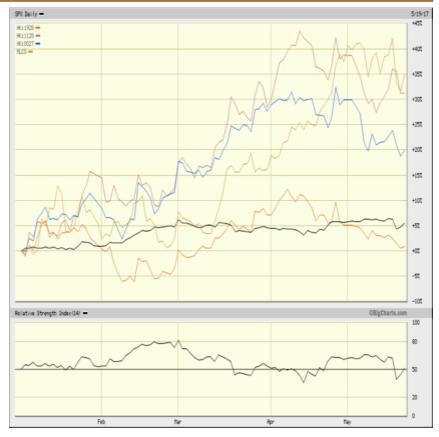
Source(s): Strategas, Bigcharts.com



## Macau Recovery Gains Momentum After Xi Crackdown



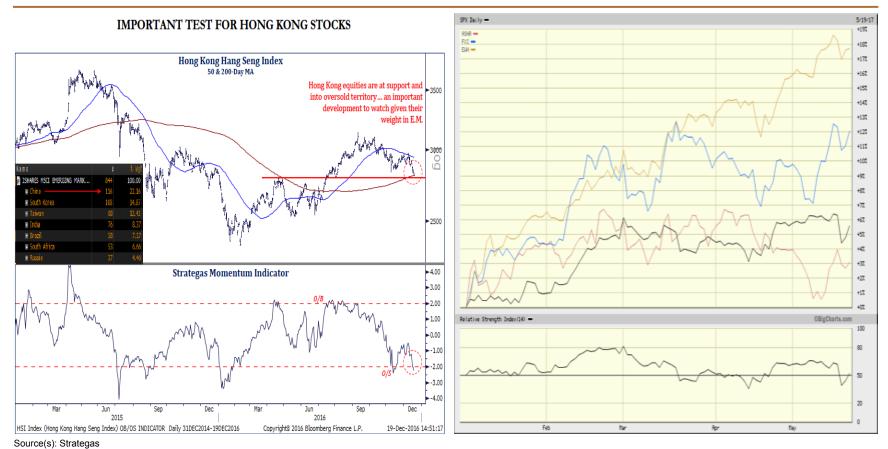




Source(s): Strategas, Bigcharts.com



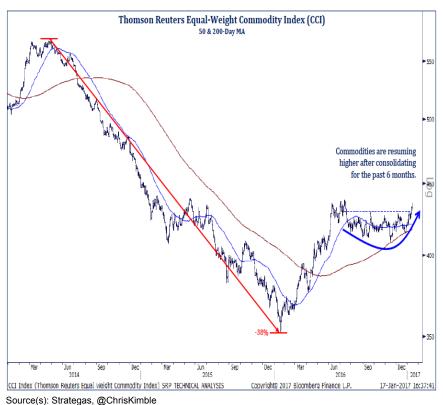
## Chinese Equities Were Compellingly Cheap, Need Flows





### Can Commodities Break Out, Is Super Cycle Restarting?





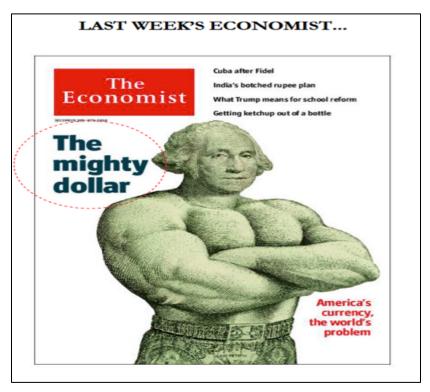




#### Surprise #7

There is broad consensus that the U.S. Dollar must appreciate as the Fed takes a different Monetary Policy course than the ECB & BOJ and begins to normalize interest rates (despite DXY being up only a couple percent since the Dec 2015 hike). [Interestingly, if not for a strong **Dollar rally after the surprise Trump** election victory, the DXY would have finished down for the year.] That final surge, perfectly commemorated by the Economist cover last month, turns out to be King Dollar's Last Stand and USD actually begins to weaken against other global currencies in 2017.

#### King Dollar's Last Stand



Source(s): Strategas, Economist.com



### **Dollar Tends To Peak When Fed Actually Raises Rates**

#### DOLLAR HAS OFTEN CORRECTED POST-RATE HIKE











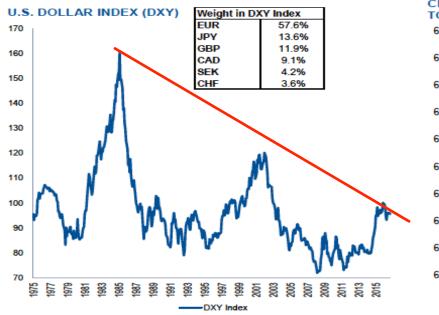
Source(s): Strategas.com



# Longer View of Dollar Shows Cyclicality; Secular Top?

#### Currencies - Dollar Stabilizes Versus Major Developed Markets

Key focus is on Chinese currency and impact on global growth perception





Sources: Bloomberg, Monthly DXY data from January 1975 – Sep 2016. CNY vs. MSCI World data from May 2015 – Sep 2016. The DXY Index is a measure of the value of the USD relative to a basket comprised of major world currencies.

Source(s): NeubergerBerman

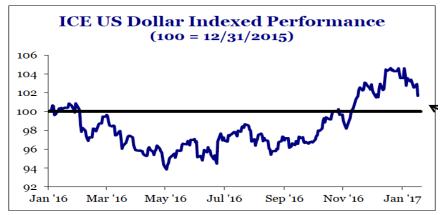


### Trump vs. Reagan Get Huge \$ Move, Others See 1990s





### **Everyone Believes Something Will Occur, Opposite Does**





#### DOLLAR INDEX BACK TO SUPPORT, LESS IMPRESSIVE UNDER THE SURFACE



CIC2017

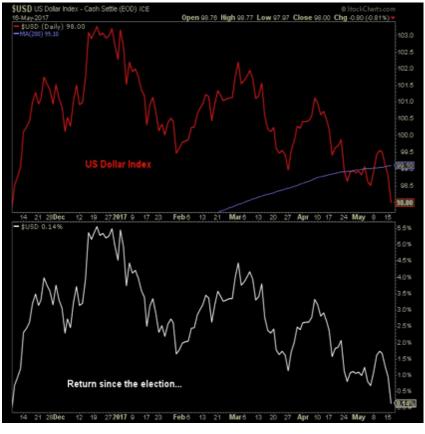
### DXY Put in Demark Weekly 9 Count Dec, Like Clockwork



79

### **Dollar Breaking Below Long-Term Support Despite Hikes**







### **Dollar Now in Declining Trend While Euro & GBP Firming**

#### U.S. \$ REMAINS SOFT

# 

#### **EUR & GBP ARE FIRMING**





Source(s): Strategas



## Despite Fears of Higher U.S. Rates, EM FX Recovering

#### E.M. FX ALSO BASING



Source(s): Strategas



### **Currency Wars Still Raging, Quietly Gold Comes Back**

If the USD were to continue its downward trend, gold would be a likely beneficiary. Gold has risen five days in a row now, nicely correlating inversely with the USD. The Dollar has now erased all the gains it made since the election.





Source(s): TIS Group, Barcharts.com



#### Surprise #8

#### **Healthcare Gets Discharged**

The relentless negative news beginning with the infamous "Hillary Tweet" and culminating in President-Elect Trump's recent comments on drug pricing have pounded Healthcare & Biotech stocks over the past year (only sector that was negative in 2016). Given that the House and Senate are controlled by Republicans (who receive significant backing from the Pharma Lobby) we believe it is highly unlikely that any of the Campaign proposals targeting drug pricing see the light of day in Congress. Healthcare & Biotech stocks emerge from sick bay and are peak performers in 2017.



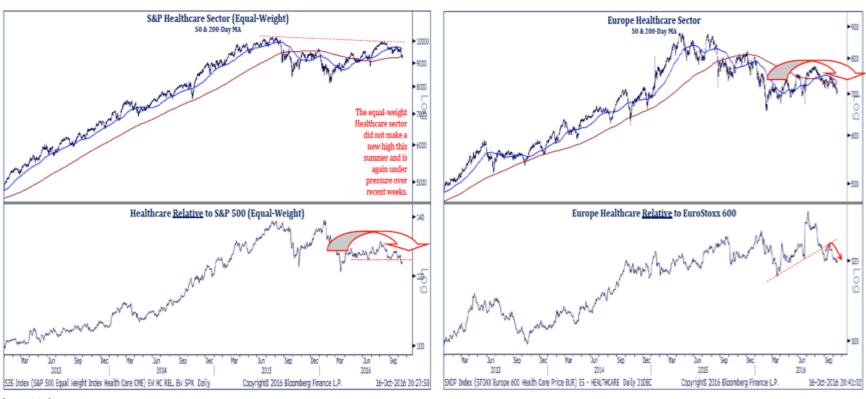
Source(s): scoopnest.com



#### As Clinton Prospects Surge, Healthcare Stocks Slumped

#### 6-MONTH RELATIVE LOWS FOR HEALTHCARE

#### EUROPE HEALTHCARE ALSO WEAK



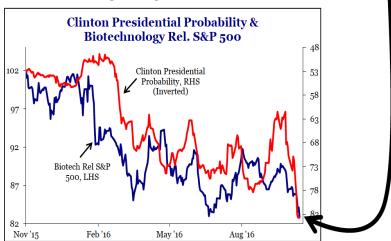
Source(s): Strategas

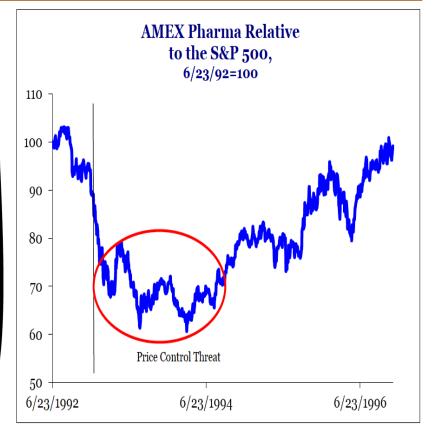


#### Did Dem Sweep Fear Create H/C Opportunity Like '94?

#### A REPUBLICAN HOUSE IS A FIREWALL ON DRUG PRICING LEGISLATION

Biotech stocks took it hard on the chin last week as the prospect of an all-Democratic government increased in probability. But House Republicans have vowed not to pass any meaningful legislation that would restrict drug pricing and, as of now, it looks like the Republicans will keep the House. The Republican position becomes more complicated if there is a bipartisan deal on international tax reform (which helps biotech companies), but a Republican House is a firewall that prevents legislation to restrict drug pricing, all else being equal. The probability of the Republicans keeping the House is 82% in this morning's betting markets.

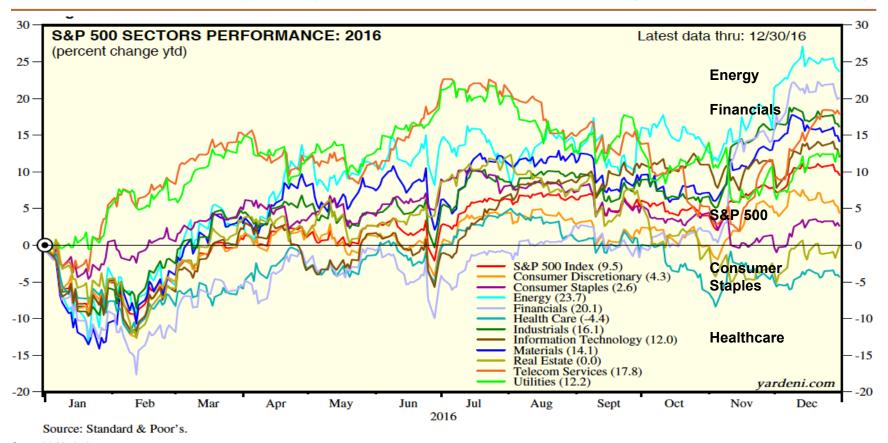




Source(s): Strategas



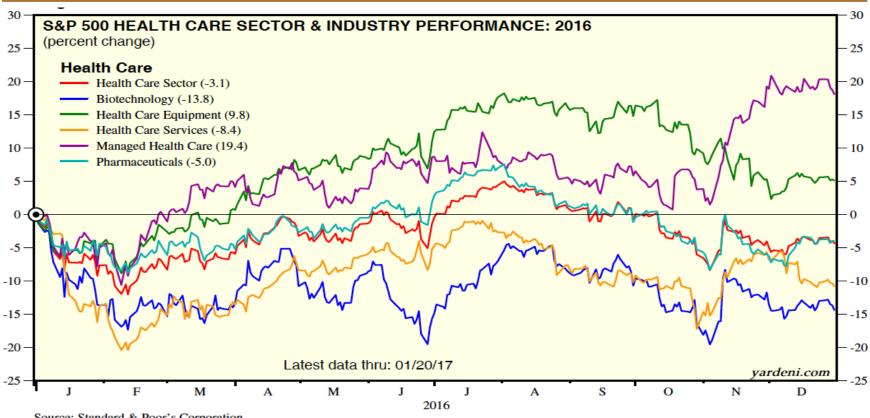
### Healthcare Only Negative Sector in S&P (Biotech Worse)



Source(s): Yardeni.com



#### **Wide Performance Dispersion Within Healthcare Sector**

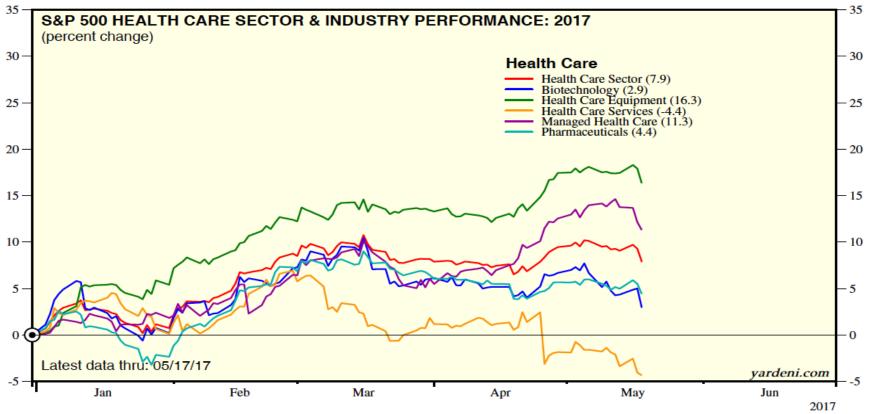


Source: Standard & Poor's Corporation.

Source(s): Yardeni.com



#### Worst to First: Healthcare Bounces Back As Expected



Source: Standard & Poor's.

Source(s): Yardeni.com



#### Surprise #9

#### Willy Sutton Was Right

Despite all the concerns about rising U.S. interest rates and a stronger Dollar triggering a crisis in Emerging Markets, the Developing World proves yet again how prophetic Willy Sutton was when asked why he robbed banks. His reply was simple, "that's where they keep the money" and the same holds for why EM will continue to outperform in the coming years, "that's where they have the growth". The positive momentum spreads beyond just the commodity producing countries that surged in 2016 and the rising tide lifts all boats across Emerging & Frontier markets.



Source(s): Immobilienblasen.blogspot.com



## Chindia Ruled Global Economy For Decades; Comeback

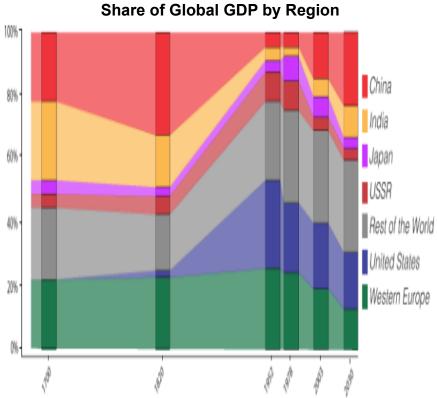
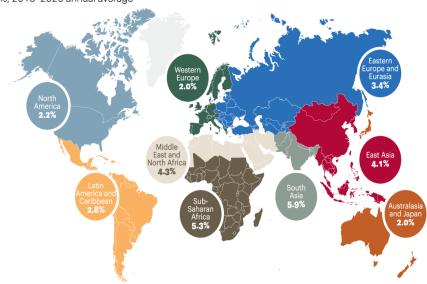


Figure 2
Regional growth rates vary, with South Asia and Sub-Saharan Africa leading the pack

#### **Real GDP growth**

%, 2016-2020 annual average



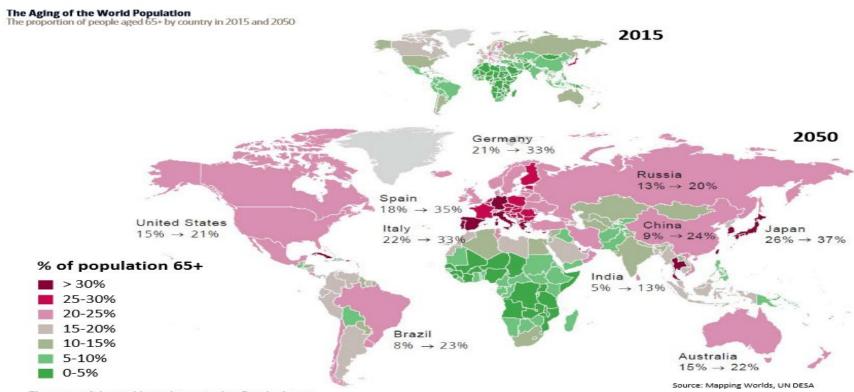
Notes: GDP figures are the unweighted average of the forecast annual growth rates of the economies within each region between 2016 and 2020. GDP growth is measured at constant prices.

Sources: International Monetary Fund World Economic Outlook (October 2015 and January 2016); A.T. Kearney analysis

Source(s): weforum.org, ATKearney.com



# Rapid Aging of Global Population Big Headwind For DM

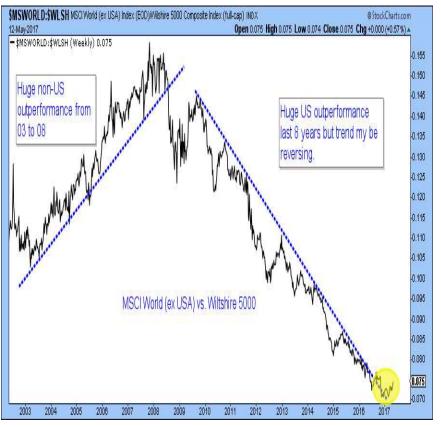


- The aging of the world population is a key People theme.
- By 2050, the Silver Generation (people aged 65 years and older) will outnumber children under 14 for the first time in human history.
- The countries with the largest proportion of old people in 2050 will be Japan (37%), Spain (35%), and Germany and Italy (33%).

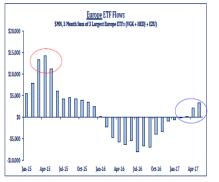
Source(s): @christhesuit

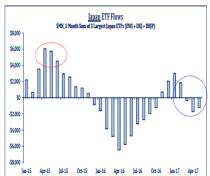


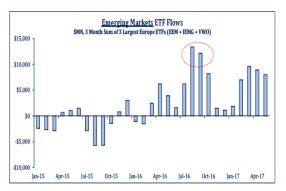
### U.S. Dominated ROW For 8 Years, Time For A Reversal



#### INTERNATIONAL FLOWS ARE RISING, BUT NOT EXTREME



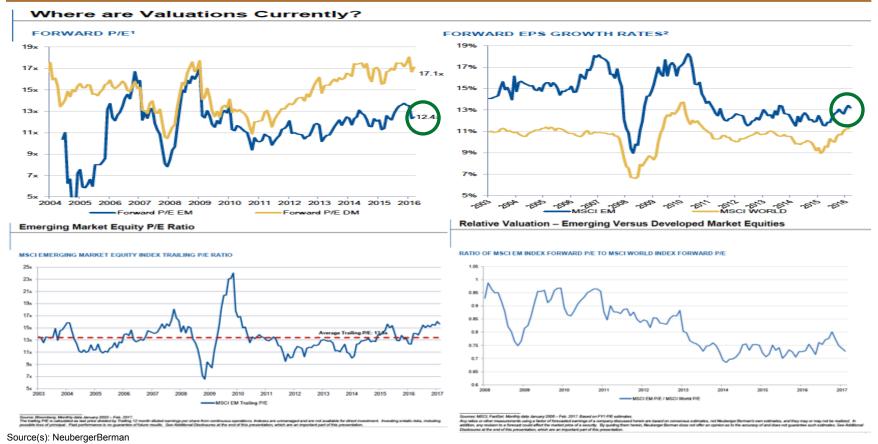




Source(s): @G\_krupins, Strategas

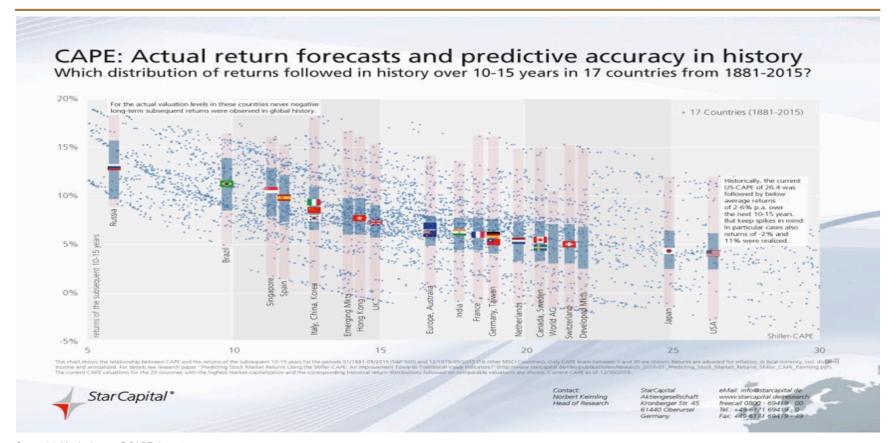


#### **EM Has Superior Growth Than DM & Trades At Discount**





### **EM Cheaper Than DM, CAPE Forecasts Higher Returns**



Source(s): Yardeni.com, @CAPE\_Invest



### EM vs. DM Performance is Cyclical, New Up Cycle Begins

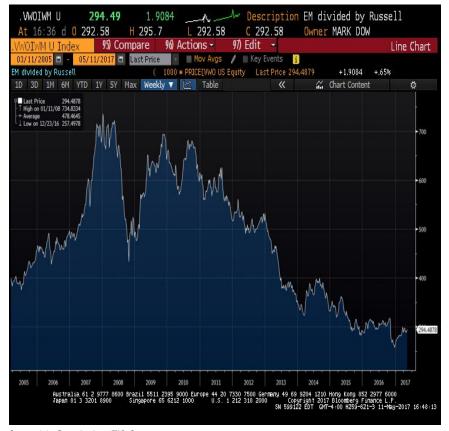
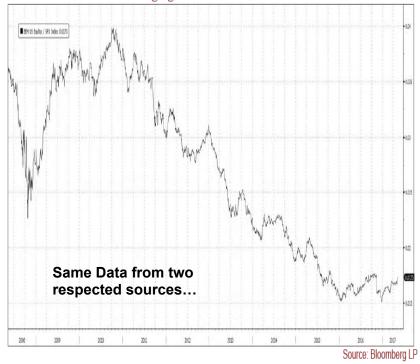


CHART OF THE DAY—EEM—EMERGING MARKET EQUITIES BREAK OUT

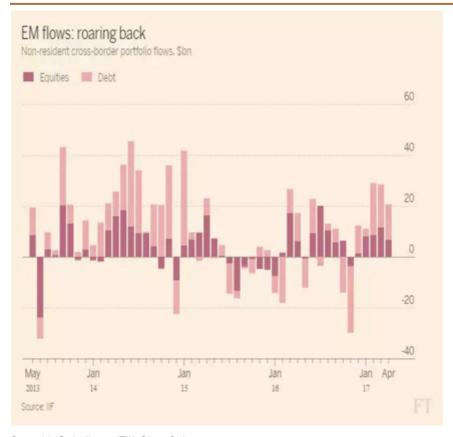


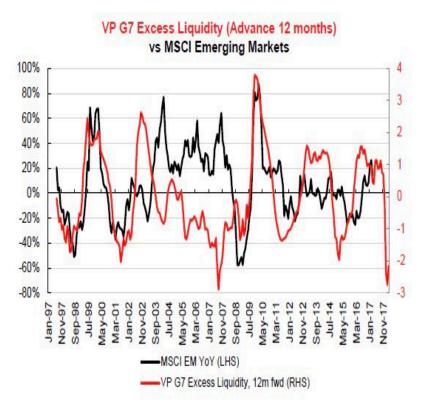


Source(s): @mark\_dow, TIS Group



### EM Animal Spirits Return, Plunging Liquidity a New Risk

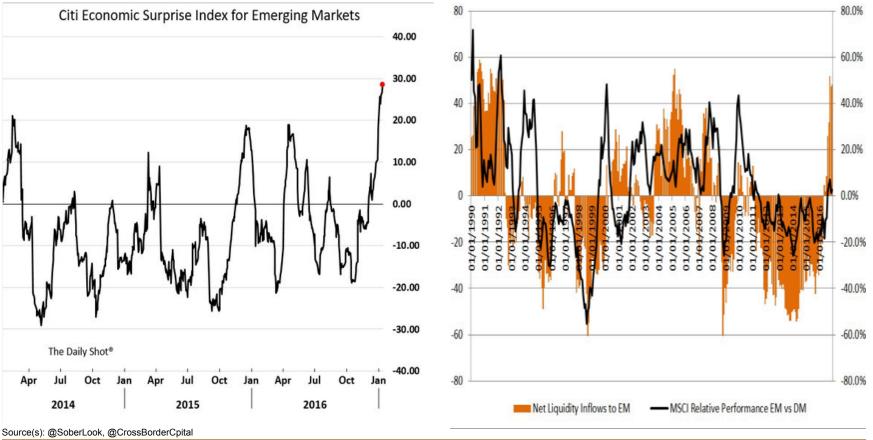




Source(s): @whatllearnedTW, @jessefleder



## **EM** Economic Surprises & Liquidity Surging = Tailwind





#### MSCI Planning Small Changes to EM & FM Index Lineup

#### MSCI ANNUAL MARKET CLASSIFICATION REVIEW

During the Annual Market Classification Review, MSCI analyzes and seeks feedback on those markets it has placed under review for potential market reclassification. Every June, MSCI communicates its conclusions from the discussions with the investment community on the list of countries under review and announces the new list of countries, if any, under review for potential market reclassification in the upcoming cycle.

- The review is based on the criteria set forth in the MSCI Market Classification Framework.
- MSCI announced on June 14, 2016 that Pakistan will be reclassified from Frontier Markets to Emerging Markets coinciding
  with the May 2017 Semi-Annual Index Review.
  - Pro forma list of constituents for the MSCI Provisional Pakistan Indexes
  - Simulated list of constituents for the MSCI Frontier Markets 100 Index (ex Pakistan)
- MSCI will retain the China A-shares inclusion proposal as part of the 2017 Market Classification Review. MSCI does not rule
  out a potential off-cycle announcement should further significant positive developments occur ahead of June 2017.
- List of markets currently under review for a potential reclassification as part of the 2017 Annual Market Classification Review:
  - China A-shares (from Standalone to Emerging Markets) more info
  - Argentina (from Frontier Markets to Emerging Markets) more info
  - Nigeria (from Frontier Markets to Standalone status) more info
- MSCI will communicate its final conclusions on the potential inclusion of Argentina into Emerging Markets in June 2017.



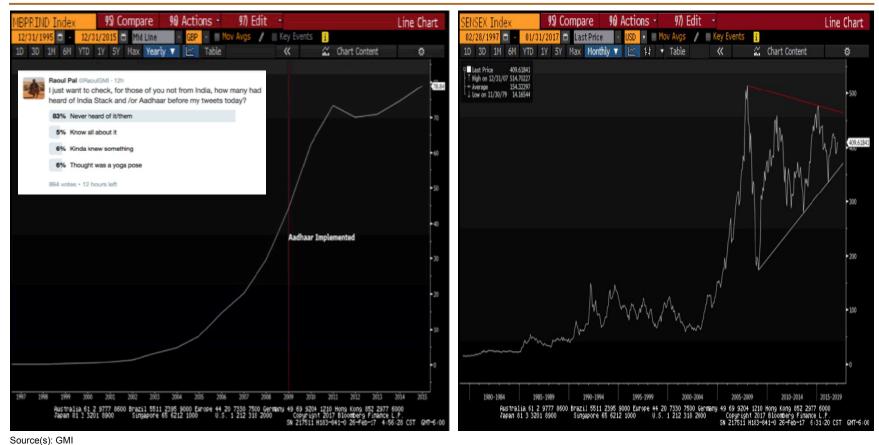


# The Power of MSCI Index Committee Is Extraordinary





#### **Aadhar Makes India Amazing Opportunity Next Decade**





#### Willie Sutton Reminds Us To Go Where The Growth Is...

#### FRONTIER MARKETS CONTINUE TO TURN UP





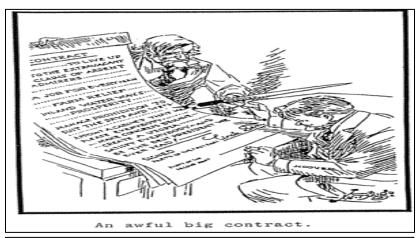
Source(s): Strategas, Bigcharts.com



#### **Surprise #10**

Donald Trump, like Herbert Hoover, made a lot of promises in order to win the Presidency. Also Like Hoover, Trump comes to office with no political experience and finds it difficult to deliver on those promises. But just like in 1929, equity markets believe those promises and surge to a Bubble top (S&P 2800) within six months of his taking office. With a U.S. Recession triggering an unwinding of massive debt burdens and the stock market swooning, Trump repeats the Policy mistakes of Hoover on Trade, **Immigration & Taxes and Hooverville is** back with a new name, Trumptown.

#### #WelcomeToHooverville



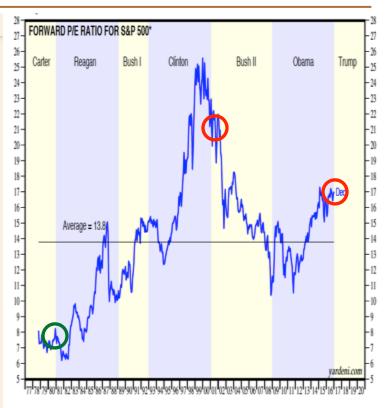


Source(s): , thebuffalotrader.com



#### Trump Entering Office w/ Economy & Markets At Peaks



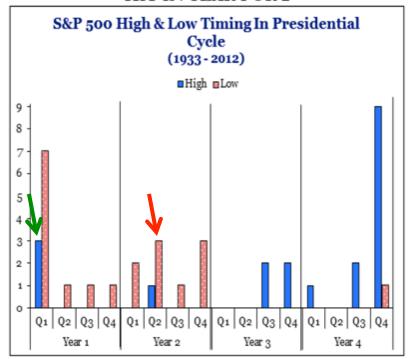


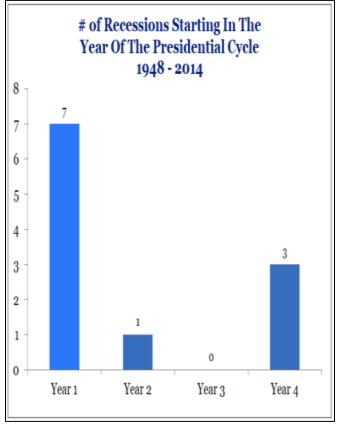
\* Average monthly S&P 500 stock price index divided by S&P 500 12-month forward consensus expected operating earnings per share. Source: Thomson Reuters I/B/E/S.



### Presidential Cycle: S&P High Q1 2017, Low Likely 2018

80% OF THE S&P 500 CYCLE HIGHS FALL IN YEAR 3 OR 4 OF THE PRESIDENTIAL CYCLE, 95% OF THE CYCLE LOWS WERE HIT IN YEAR 1 OR 2

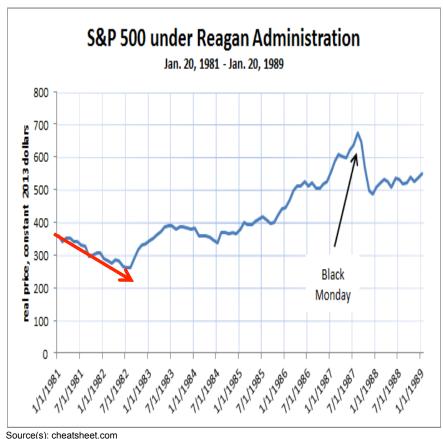


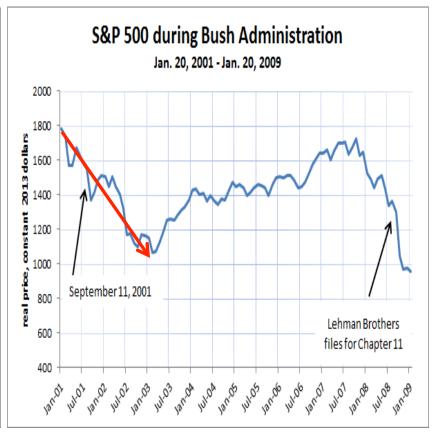


Source(s): Strategas



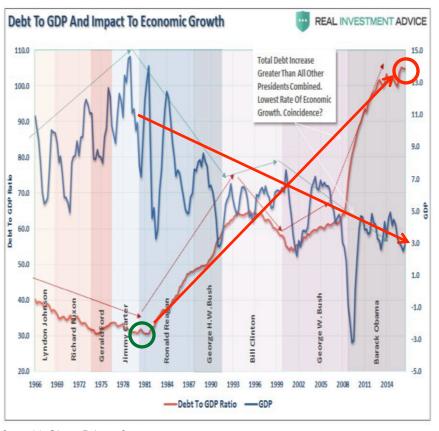
#### And Republican Sweeps Been Tough After Take Office...

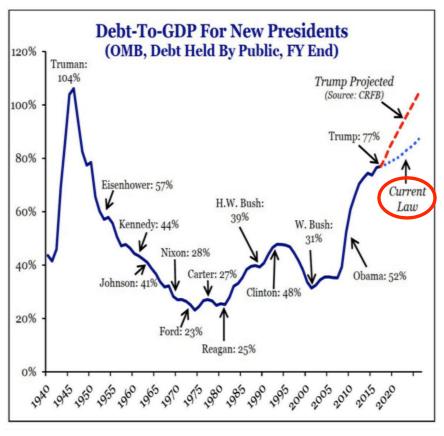






### High Debt Limits GDP Growth, DJT Promises GDP Surge?





Source(s): @LanceRoberts, Strategas



#### Investors Betting On The #TrumpTrifecta, So Far NoFecta

#### **Anticipated Pro-Growth GOP Policies Amidst Improving Global Environment**

Is Market Anticipating Pro-Growth Policies or Responding to Strong Numbers?

#### SUMMARY OF ANTICIPATED TRUMP/GOP POLICIES

#### Tax Reform

Corporate taxes/repatriation: cut from 35% to 15% and eliminate the corporate AMT. One-time cash repatriation at a tax rate of 10%. Individual taxes: Rates cut to 12 – 33%.

#### Fiscal Policy

Investment in transportation, clean water, electric grid, telecommunications, security, energy infrastructure projects.

#### Healthcare

Repeal and replace Obamacare.

#### Trade

Withdraw from TPP. Identify violation of trade agreements. Renegotiate NAFTA. Label China a currency manipulator.

#### Immigration

New immigration controls to boost wages and build a wall. Move criminal aliens out and end sanctuary cities.

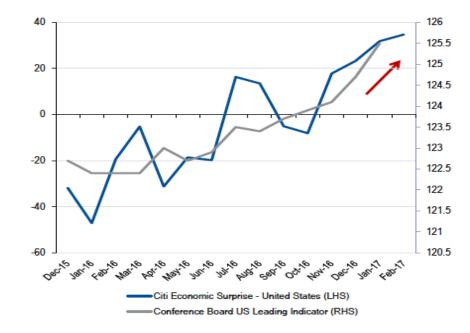
#### Regulation

Cancel executive orders, moratorium on additional regulation, reform regulatory code

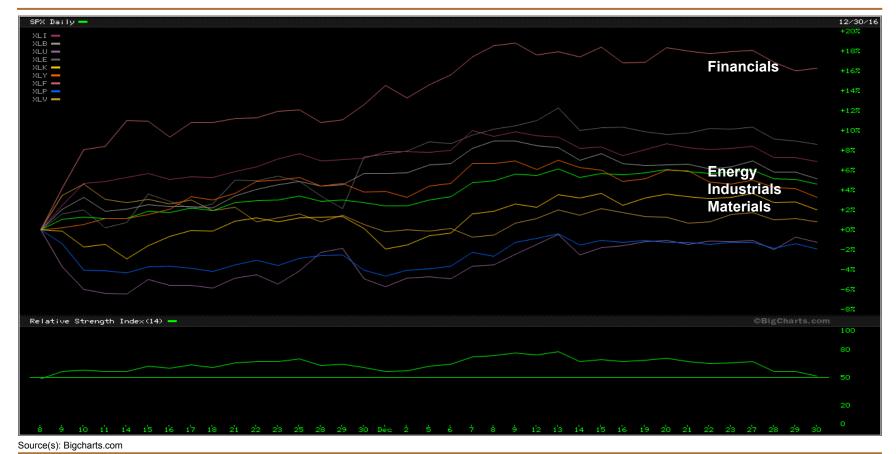
Sources: As of Feb. 28, 2017. Bloomberg, donaldjtrump.com

Source(s): NeubergerBerman





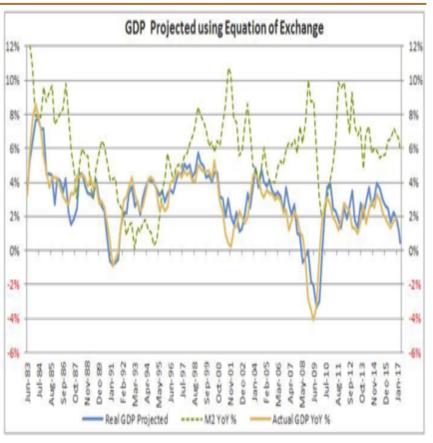
# 2<sup>nd</sup> Best Post Election Rally (Since Hoover), Led By Trifecta





## Small Biz Taking Trump Literally, GDP Math Doesn't Work





Source(s): Strategas, @GSCap\_SF

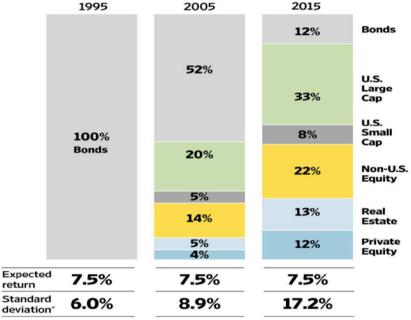


## **Financial Repression Pushing Investors Into Risk Assets**

## **Rolling the Dice**

Investors grappling with lower interest rates have to take bigger risks if they want to equal returns of two decades ago.

#### Estimates of what investors needed to earn 7.5%



\*Likely amount by which returns could vary Source: Callan Associates

THE WALL STREET JOURNAL.

## Chart 13: Valuation is all that matters in the long-term

Normalized P/E's predictive power on S&P 500 returns

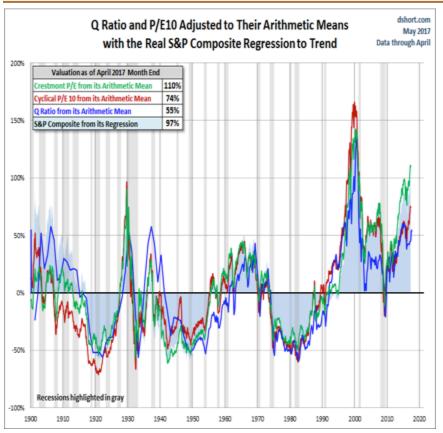


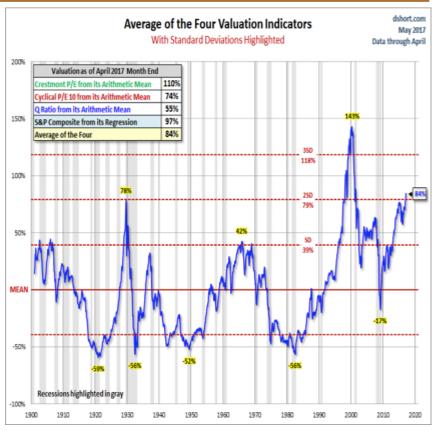
Source S&P, BofA Merrill Lynch US Equity & US Quant Strategy

Source(s): GMI, WSJ



# S&P 500 Valuations Bubbly, 2<sup>nd</sup> Worst Ever, All P/E Ramp

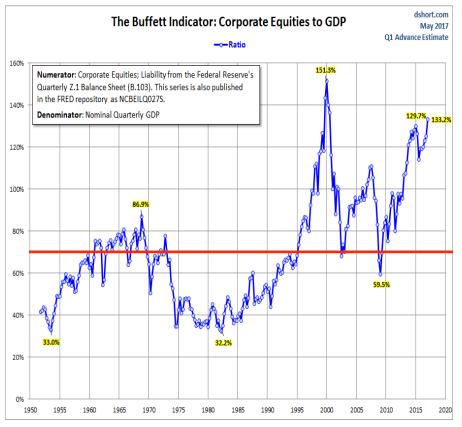


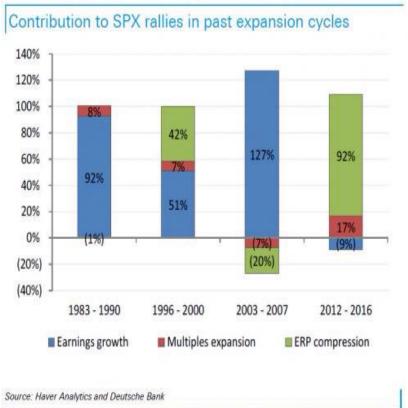


Source(s): AdvisorPerspectives.com, @hussmanfunds



## Buffett Indicator High, Recent Expansion All P/E Increase

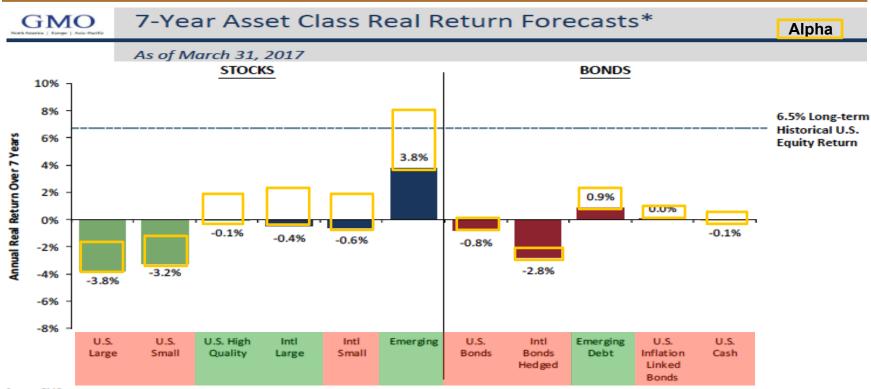




Source(s): AdvisorPerspectives.com, @stocktwits



## **GMO Forecasts Negative Returns for U.S. Equities Again**



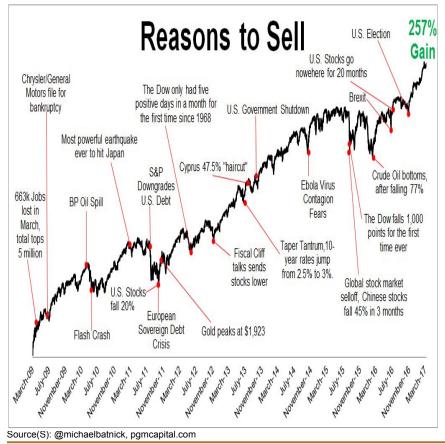
Source: GMO

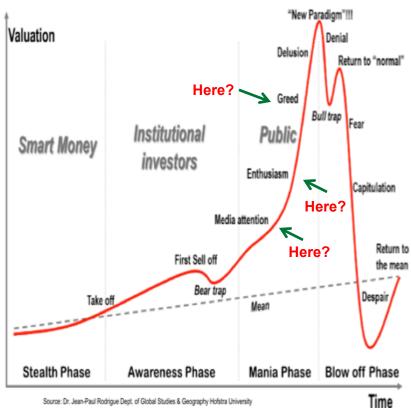
<sup>\*</sup>The chart represents real return forecasts for several asset classes and not for any GMO fund or strategy. These forecasts are forward-looking statements based upon the reasonable beliefs of GMO and are not a guarantee of future performance. Forward-looking statements speak only as of the date they are made, and GMO assumes no duty to and does not undertake to update forward-looking statements. Forward-looking statements are subject to numerous assumptions, risks, and uncertainties, which change over time. Actual results may differ materially from those anticipated in forward-looking statements. U.S. inflation is assumed to mean revert to long-term inflation of 2.2% over 15 years.

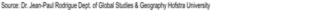
Source(s): GMO.



## Many Reasons To Sell Before Mania Phase, Now Where?









## Perilously Close To Universal View Equities Have No Risk



And a bit of supporting evidence...

A few days ago Charles Schwab, the investment brokerage firm, announced that the number of new brokerage accounts soared 44% during the first quarter of 2017.

More specifically, Schwab stated that individual investors are opening up stock trading accounts at the fastest pace the company has seen in 17 years.

17 years.

Anyone remember what happened 17 years ago?

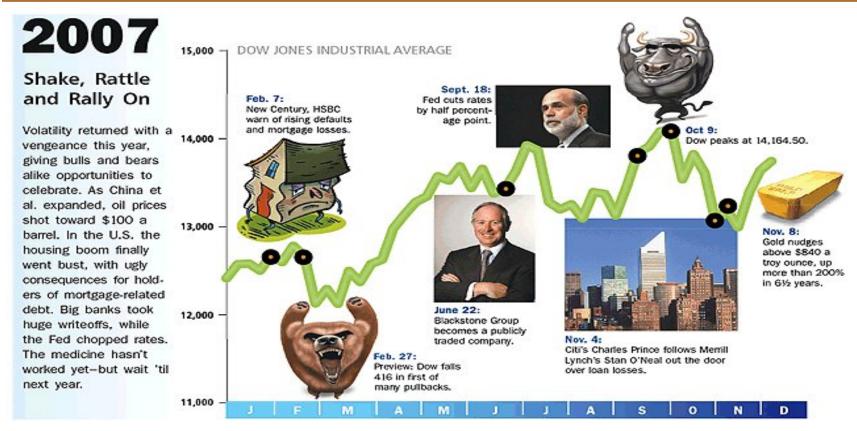


Oh right. The Dot-com bubble burst.

Source(s): @lanceroberts, GMI



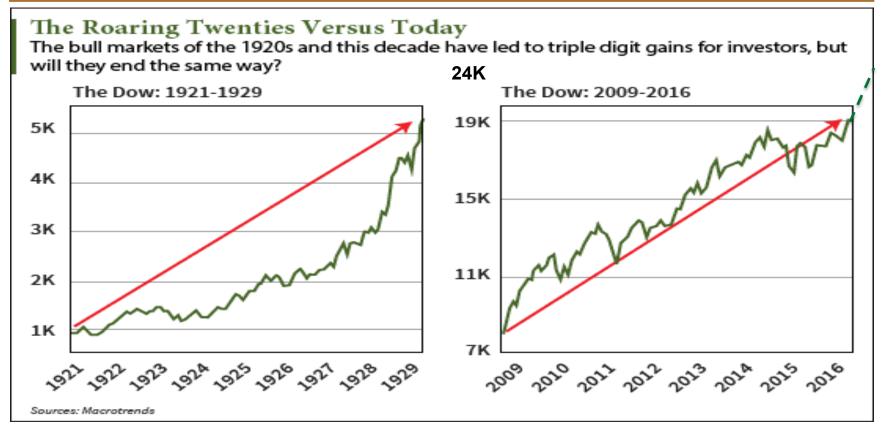
## Snap! Crackle, Pop? '07 Surged Past BX IPO & Oct Peak



Source(s)" Barrons.com



## A Repeat of Roaring Twenties Would Take DJIA to 24,000



Source(s): WallStreetExaminer.com



## CS Makes SPX 2500 Bubble Case, 2800 Would Be '29 2.0



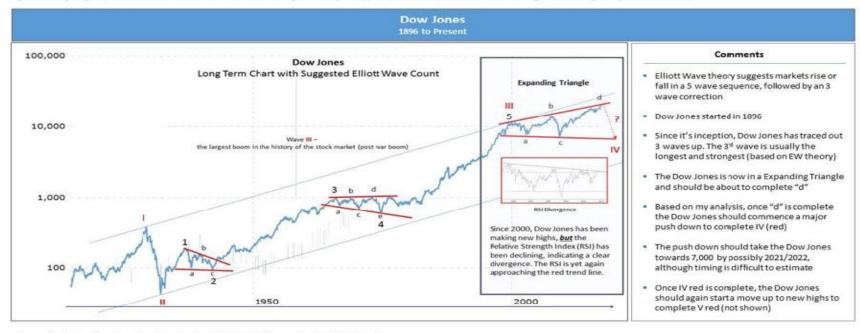
Source(s): @TheBubbleBubble, CreditSuisse



## Variant Perception Predicts Crash, Timing Like #WTH

## **Dow Jones Heading for Crash**

My analysis of the Dow Jones, since its inception in 1896, using Elliott Wave theory, suggests it is about to "top" possibly by Q3 in 2017. When "d" is completed, I expect a 70% correction to form IV (red) as shown



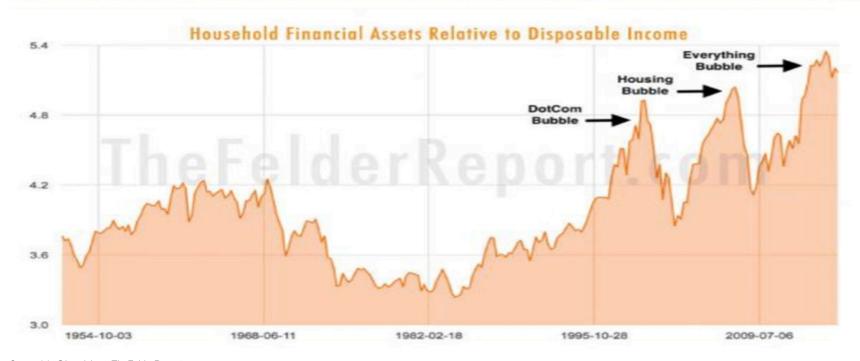
Source: Chart taken from MacroTrends, but analysis/labels added by myself using Elliott Wave theory

Source(s): GMI



## U.S. Households Have Never Been More Fully Invested

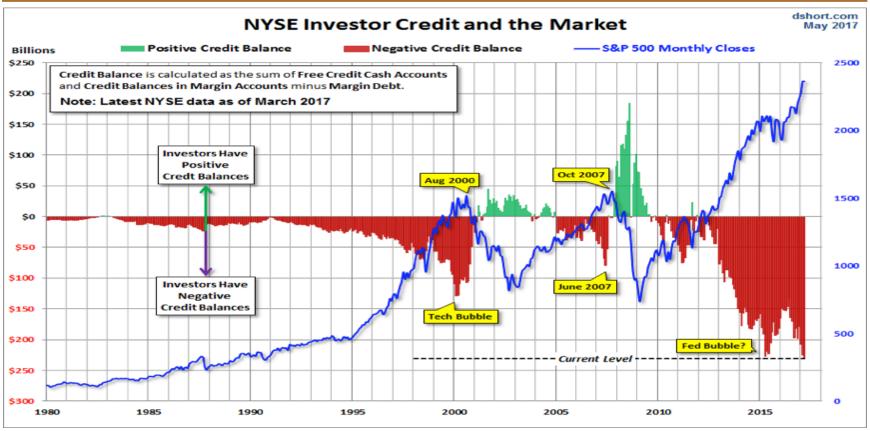
Households have never been more exposed to financial markets.



Source(s): @bondskew, TheFelderReport.com



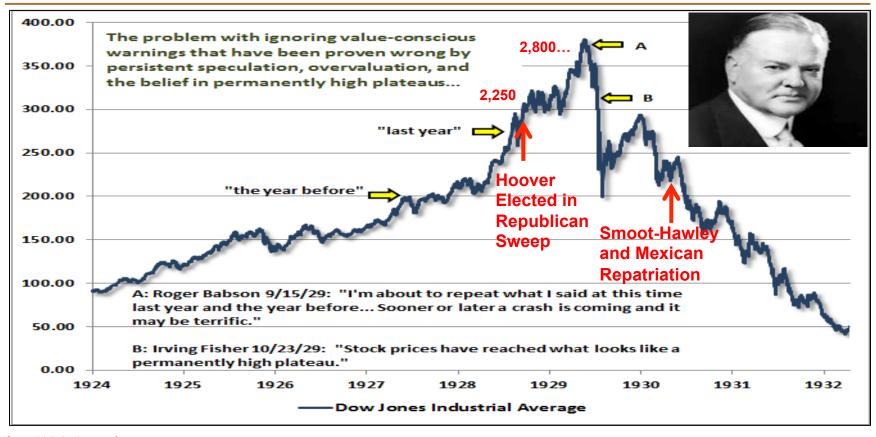
# So Confident, Levering Portfolios Back To ATH Levels



Source(s): CommonwealthFinancialNetwork.com, AdvisorPerspectives.com



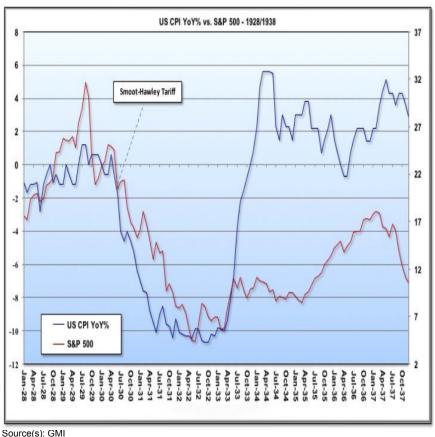
## We Have Seen This Movie Before, Don't Like The Ending

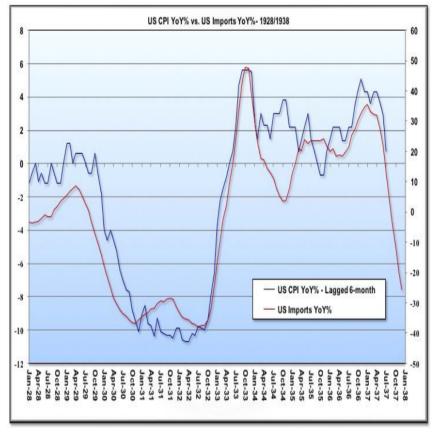


Source(s): babypips.com, ftense.com



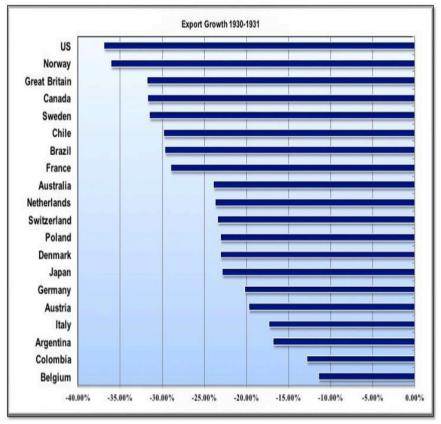
# **Tariffs Led To Import Collapse, Massive Deflationary Bust**

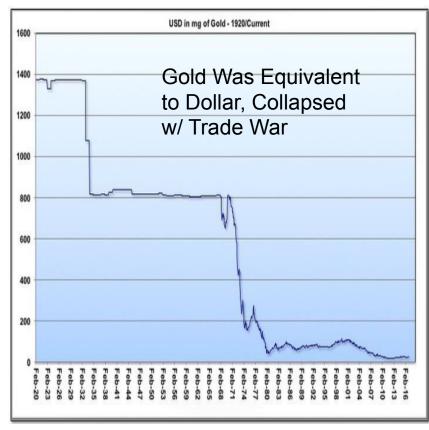






## Tariffs Triggered Trade War, Everyone Lost, US Lost Most

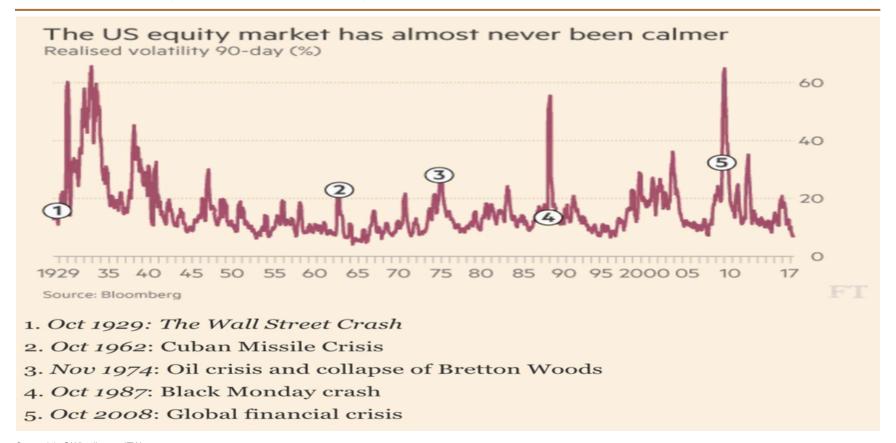




Source(s): GMI



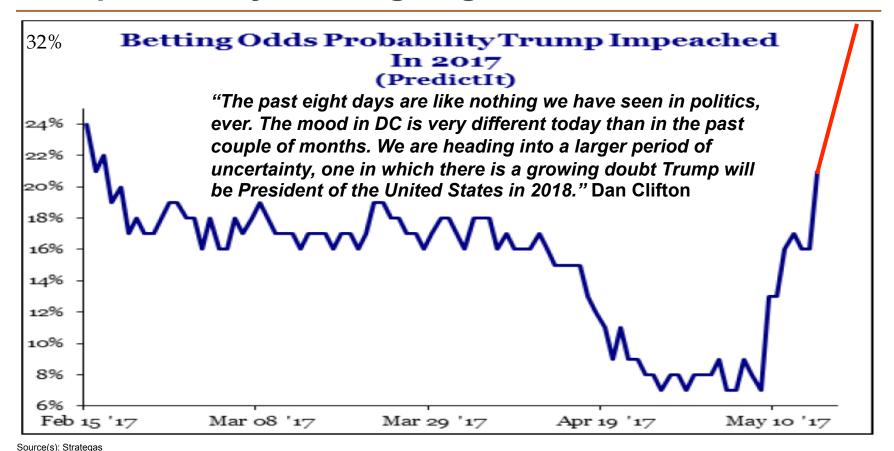
## U.S. Equity Market Only More Calm 3% of Time in History



Source(s): @WhatllearnedTW



## **Trump Suddenly Creating Huge Political Market Risks**





## World's Greatest Indicator Remains In Green Safe Zone

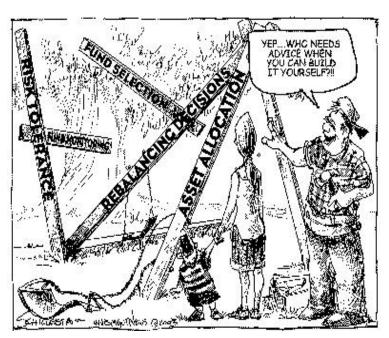


Source(s): Stockcharts.com



## **Bonus Surprise** Demise of Active Greatly Exaggerated

For the 4th time in my career (and I am not that old), Active Management (and Hedge Funds) are declared "Dead", as Passive strategies outperformed again in 2016. Similar to previous periods of Central Bank largesse, the math of capitalization weighting, exacerbated this time by "Dumb" (read rule based) Beta ETF strategies, favored passive momentum strategies since QE began in 2009. People always "buy what they wish they would have bought" and poured record amounts into Index Funds & ETFs in 2016 (#PeakPassive), just in time for Active Management (and HF) to outperform in 2017 (just like 2001).

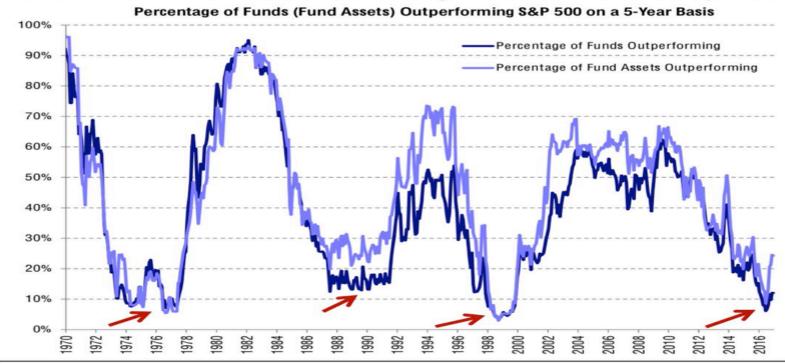


Source(s): schalklouw.blogspot.hk



# Reports of Death of Active Mgmt (Hedge Funds) Cyclical

## We Have Been Here Before - Each Trough Has Been Followed by Recovery



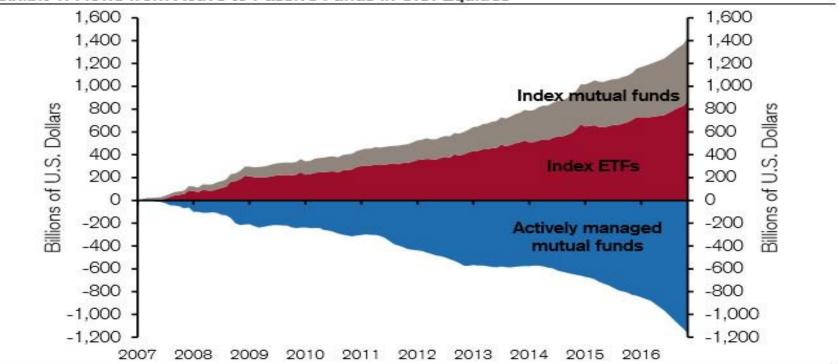
Note: For details, see Fig. 1 on page 2. Source: CRSP, Bloomberg, Robert Shiller data, Instinet research

Source(s): 13d Research, @CallumThomas



## **Huge Capital Flows From Active to Passive #PeakPassive**





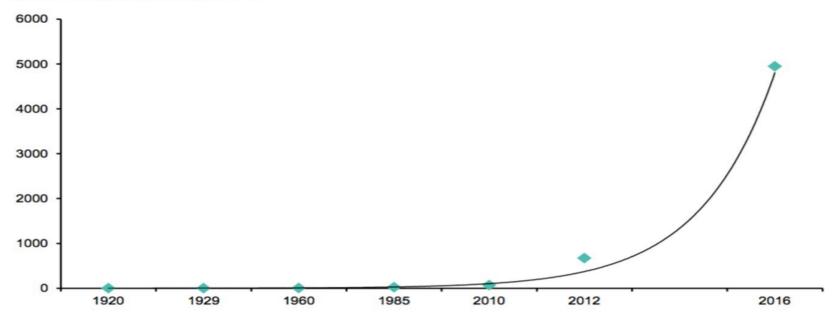
Source: Investment Company Institute; Simfund; Credit Suisse. Note: U.S. domestic equity funds; 2016 figure as of 11/30/16.

Source(s): @ValueWalk



## Faith in Indexing (Dumb Beta) Will Lead to Turkey Trouble





The first 5 datapoints are based on Wurgler (2011) "On the Economics Consequences of Index-Linked Investing"

The last two datapoints refers to the cumulative number of factor indices (4274 from ERI Scientific Beta (http://www.scientificbeta.com/#/concept/home-analytics-intro) and 673 ETF's identified by Morningstar (http://www.ft.com/cms/s/0/a5309ec0-43dd-11e4-8abd-00144feabdc0.html#axzz4Ek414pmW)

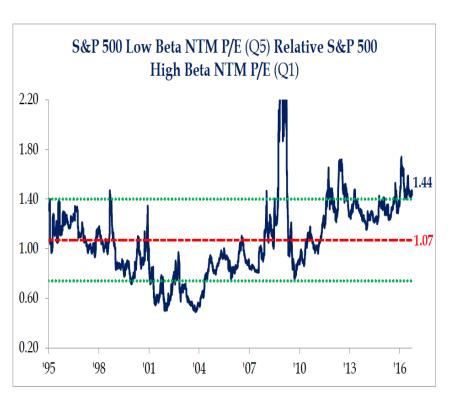
We have fitted an exponential curve though we have left the scale on the x axis non linear on purpose as in fact the recent rate of index creation exceeds that fitted by an exponential curve. Source: Wurgler(2011), FT, ERI Scientific Beta

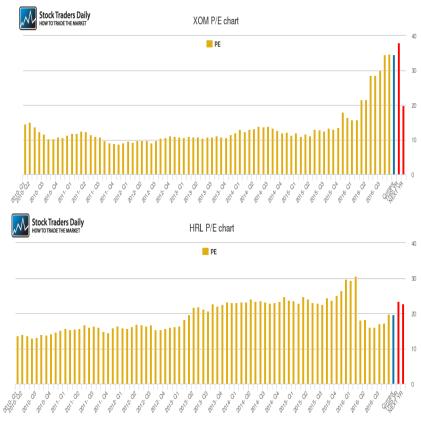
Source(s): @ValueWalk



# Passive Rush Pushes "Safe" Stocks to Dangerous Levels

## LOW BETA STOCKS TRADING AT ELEVATED LEVELS





Source(s): Strategas, stocktradersdaily.com



## XOM Now One Of Easiest Shorts Have Seen in Career...

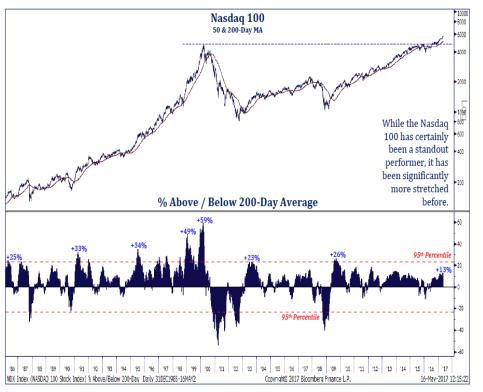
Exxon has a market cap of \$345bn and trades off a P/E of 34. The stock's share price and valuation are dragged higher due to its market weight in index funds and ETFs, not on its fundamentals. It is wildly too expensive. One day, this is going to break... I think it could halve...

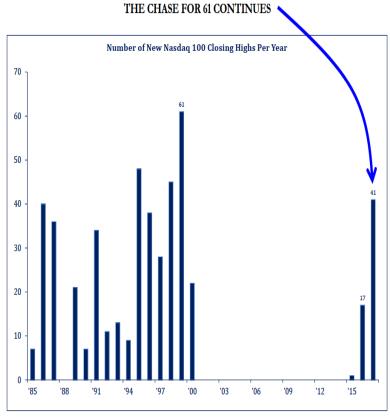




## **Investors Enamored With Fab Five Tech Stocks, #FAANG**

## NASDAQ 100 IS A GREAT TREND, BUT NOT HISTORICALLY STRETCHED





Source(s): Strategas



## Forget the Nifty Fifty, All You Need is Fab Five, #FAANG

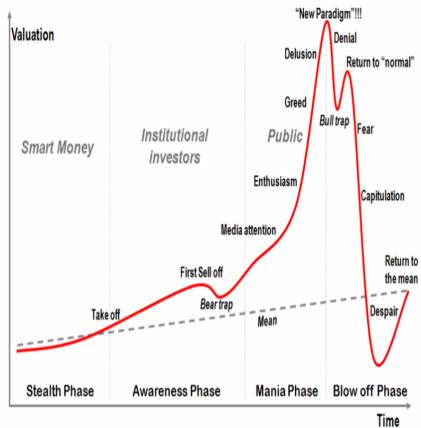


Source(s): Bigcharts.com



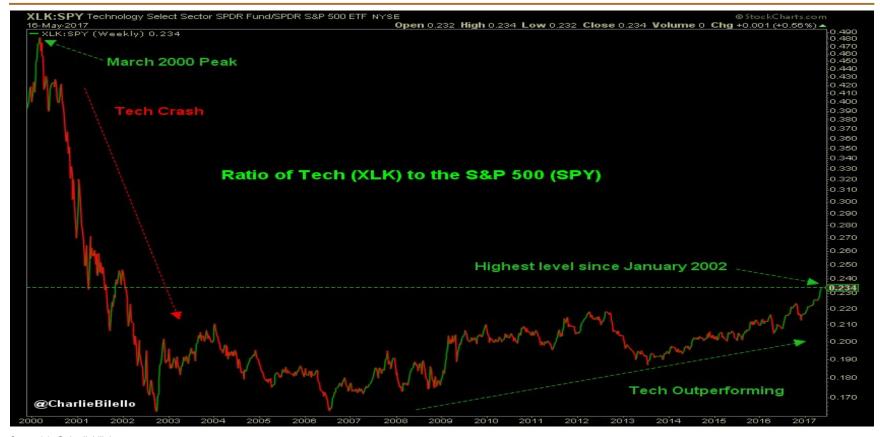
## Challenge Is We've Seen This Movie Before... Valuation?







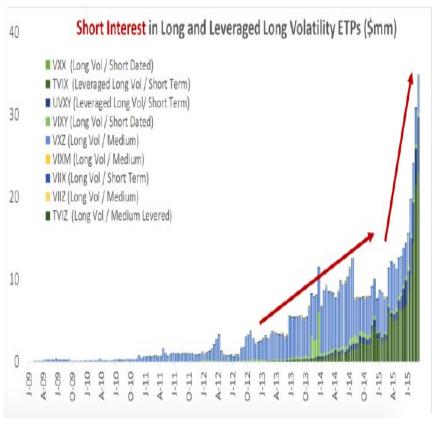
## Technology Not 2000 Crazy... "Less Drunk Than Them"?

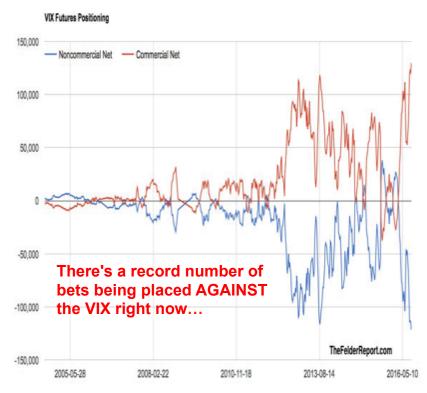


Source(s): @charliebillelo



## **Short Volatility Trade Has Gotten Completely Out of Hand**

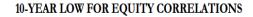




Source(s): @JesseFelder



# Best Environment In A Decade For Stock Picking & TAA



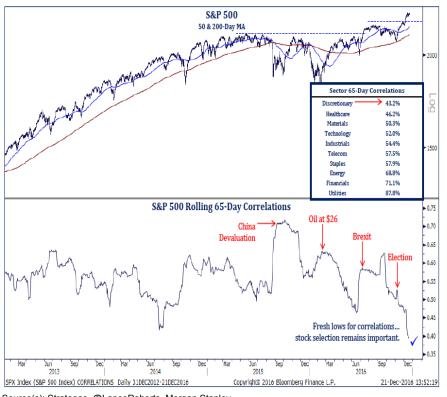
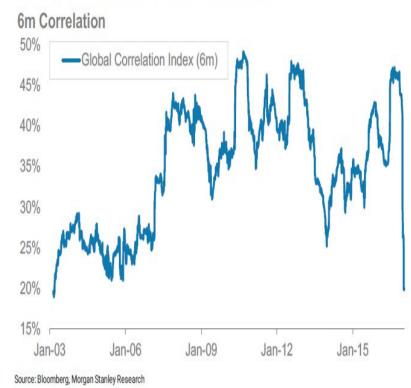


Exhibit 1: Cross-asset correlations have fallen sharply



Source(s): Strategas, @LanceRoberts, Morgan Stanley



## Hedge Funds Have Faced Stiff Headwinds During QE Era

## HEDGE FUND PERFORMANCE LACKLUSTER SINCE CENTRAL BANKS BEGAN INTERVENTION

Year	Hedge Funds Returns	S&P 500 Total Return	Hedge Funds Outperform	Fed Balance Sheet (\$Bn)	
1990	5.8%	-3.1%	YES	\$319	
1991	32.2%	30.5%	YES	\$347	
1992	21.2%	7.6%	YES	\$369	
1993	30.9%	10.1%	YES	\$409	
1994	4.1%	1.3%	YES	\$440	
1995	21.5%	37.6%	NO	\$453	
1996	21.1%	23.0%	NO	\$475	
1997	16.8%	33.4%	NO	\$518	
1998	2.6%	28.6% NO		\$546	
1999	31.3%	21.0%	YES	\$669	
2000	5.0%	-9.1%	YES	\$620	
2001	4.6%	-11.9%	YES	\$663	
2002	-1.5%	-22.1%	YES	\$732	
2003	19.5%	28.7%	NO	\$772	
2004	9.0%	10.9%	NO	\$811	
2005	9.3%	4.9%	YES	\$848	
2006	12.9%	15.8%	NO	\$870	
2007	10.0%	5.5%	YES	\$891	
2008	-19.0%	-37.0%	YES	\$2,239	
2009	20.0%	26.5%	NO	\$2,234	
2010	10.2%	15.1%	NO	\$2,421	
2011	-5.3%	2.1%	NO	\$2,926	
2012	6.4%	16.0%	NO	\$2,907	
2013	9.1%	32.4%	NO	\$4,033	
2014	3.0%	13.7%	NO	\$4,498	
2015	-1.1%	1.4%	NO	\$ <b>4,4</b> 87	
2016 YTD 3Q	4.1%	7.8%	NO	\$4,519	

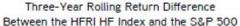
Source(s): Strategas

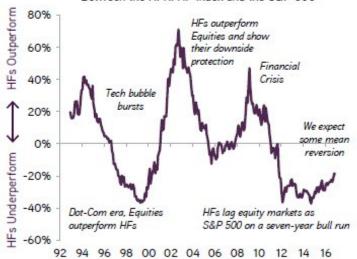


## **Hedge Funds Outperform During Stress & Rising Rates**

#### **EXHIBIT 40**

Hedge Funds Typically Outperform During Periods of Stress





Data as at November 30, 2016. Source: Bloomberg.

#### EXHIBIT 4

Hedge Funds Often Outperform in Rising Rates Environments

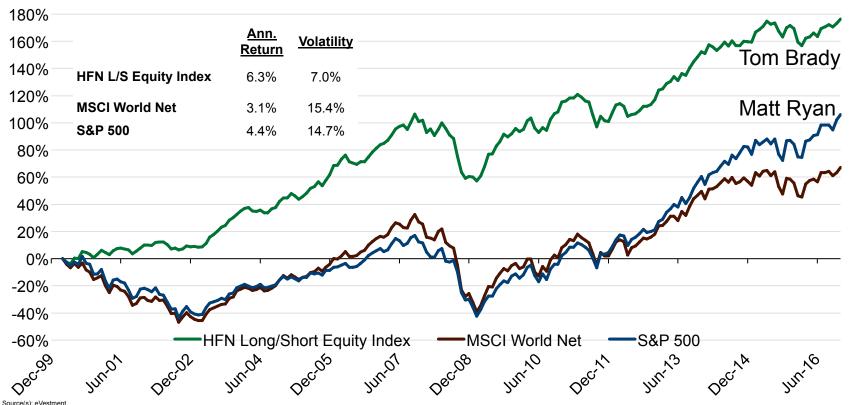
Date		# of	f Chg in Performance UST		Annualized Performance		
Start	End	Days	10Yr (bps)	HFRI FoF	US Agg	HFRI FoF	US Agg
Sep-93	Nov-94	426	260	4%	-4%	4%	-3%
Dec-95	Jun-96	182	120	8%	-1%	17%	-2%
Sep-98	Jan-00	488	185	30%	-1%	22%	-1%
Jun-03	May-06	1066	178	28%	6%	9%	2%
Dec-08	Apr-10	485	143	14%	9%	10%	7%
Oct-10	Feb-11	120	104	3%	-1%	10%	-4%
Jul-12	Dec-13	518	137	12%	-2%	8%	-1%
Jul-16	Dec-16	153	103	1%	-4%	2%	-9%
	Average		154	13%	0%	10%	-1%
	Median		140	10%	-1%	9%	-2%

Data as at December 21, 2016. Source: Bloomberg, Haver Analytics.

Source(s): @NoSunkCosts, KKR



## **Long/Short Funds Have Long History of Beating Index**



Note(s): Data shown from 04/01/00 to 12/31/16. The indices shown are for informational purposes only and are not reflective of any investment. As it is not possible to invest in the indices, the data shown does not reflect or compare features of an actual investment, such as its objectives, costs and expenses, liquidity, safety, quarantees or insurance, fluctuation of principal or return, or tax features. Past performance does not quarantee future results. There is no quarantee that any investment strategy will achieve its objectives, generate profits or avoid losses.



## 21:29 Left in Super Bowl, Your QB is Stinking, WWYD?

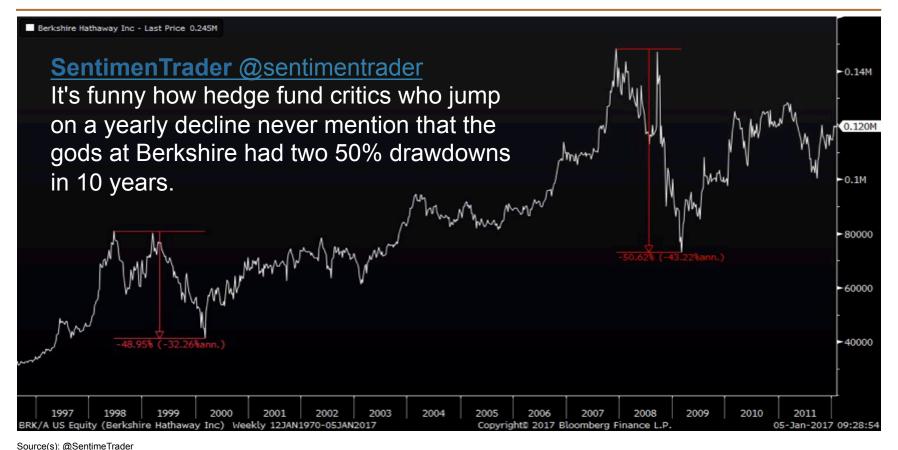
Tom Brady is 15/25 for 179 yards with an interception in first half of Super Bowl LI. He's looked terrible, while Matt Ryan had perfect QPR of 158.3 for the first time in a Super Bowl. Ryan just threw another TD pass to go up 28-3, want to swap QBs?







## Investors Forget BRK.A Had Two 50% Declines In Decade



**SIC**2017

## **Words of Wisdom**

"Sell in May and go away, and come on back on St. Leger's Day."

This phrase refers to the custom of aristocrats, merchants and bankers who left the city of London to go to the country to escape the heat during the summer months. St. Leger's Day refers to the St. Leger's Stakes, a thoroughbred horse race in mid-September and the last leg of the British Triple Crown. – Investopedia

"Even the intelligent investor is likely to need considerable willpower to keep from following the crowd. For indeed, the investor's chief problem, and even his worst enemy, is likely to be himself. Individuals who cannot master their emotions are ill-suited to profit from the investment process."

"The best way to measure your investing success is not by whether you're beating the market but by whether you've put in place a financial plan and behavioral discipline that are likely to get you where you want to go. In the end, what matters isn't crossing the finish line before anybody else but just making sure that you do cross it."

Ben Graham



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Morgan Creek Capital Management, LLC does not warrant the accuracy, adequacy, completeness, timeliness or availability of any information provided by non-Morgan Creek sources, including accessibility of unavailable funds.

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